



MICHAEL N. HEANEY

Partner

St. Louis

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BIOGRAPHY

Mike Heaney's real estate practice focuses on the areas of development, acquisition, finance and land use, with a particular emphasis on commercial leasing. Mike's real estate experience includes acquisition and disposition of industrial property, hotels, shopping centers and office properties. He regularly advises and counsels clients on issues related to zoning, public and private finance, land development, appurtenant rights and subdivision of property.

Mike has a broad, deep national leasing practice and works regularly with landlords and tenants on leasing, developing and financing projects for retail, restaurant and hospitality, office, sports facilities (including stadiums and associated mixed use districts), aviation and defense, warehouse, storage facilities, manufacturing, utilities, and distribution facilities.

Mike's clients include a diverse group that look to Mike for expertise in managing, developing and growing their real estate interests on both local and national levels, ranging from national retailers, Fortune 500 corporate occupiers, leading defense contractors, professional sports teams and beyond.

ADMISSIONS

- Missouri, 2005

EDUCATION

Washington University, J.D., 2005

Northwestern University, B.A., with honors, 2002

RELATED CAPABILITIES

- Contract, Endorsement & Celebrity Representation
- Anti-Doping
- Sports & Event Venue Real Estate Infrastructure & Operation
- Naming Rights & Sponsorship
- Sports & Entertainment M&A
- Sports, Media & Entertainment Litigation
- Collegiate Sports
- Sports, Media & Entertainment
- Entertainment Industry
- Olympic & National Governing Bodies
- Professional Sports Team Representation
- Commercial Real Estate
- Logistics & Industrial
- Real Estate
- Sports & Event Financing
- AdTech
- PropTech
- Litigation & Dispute Resolution

EXPERIENCE

Transactions representative of Mike's practice include the following:

- Ongoing representation of both national and local restaurant tenants, including advising on food hall, ghost kitchen and management agreement issues.
- Ongoing representation of technology and defense client with respect to all aspects of its real estate portfolio.
- Ongoing representation of major institutional office tenants, including negotiation of leases in metropolitan areas in New York, California and Florida.
- Representation of institutional clients with respect to the acquisition, disposition and sale lease-back of industrial properties in multiple states.
- Representation of cultural institutions in St. Louis, Missouri with respect to the development and preservation of key St. Louis landmarks, including bond financing.

RELATED INSIGHTS

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News

Nov 10, 2021

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