



# **ASHLEY W. BAKER**

Partner St. Louis

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## **BIOGRAPHY**

Ashley Baker is a Partner of the Corporate Transactions group. Ashley's practice focuses on mid-market M&A transactions, and she has extensive experience representing buyers and sellers in public and private acquisitions and divestitures. Ashley has a relationship-driven practice built by understanding a client's goals and building relationships across parties to ensure her client's goals are achieved in transactions. She is a true business partner to her clients and brings a practical and determined mindset to negotiations and closings.

Ashley also regularly represents clients in the preparation and negotiation of various complex commercial transactions, including supply agreements, services agreements, manufacturing agreements, distribution agreements, employment agreements, confidentiality agreements and licensing agreements. In addition, Ashley's practice also focuses on advising clients in connection with joint ventures and strategic transactions, restructuring transactions, corporate governance and

formation matters, and general business and securities law counseling matters. Ashley's experience spans sectors such as manufacturing, industrial, retail, recycling, healthcare, technology, life sciences, consumer goods and executive office leasing.

#### **AREAS OF FOCUS**

Data Centers & Digital Infrastructure

#### PROFESSIONAL AFFILIATIONS

- American Bar Association
- Bar Association of Metropolitan St. Louis

#### **SPOKEN LANGUAGES**

Spanish

#### **ADMISSIONS**

■ Missouri, 2005

#### **EDUCATION**

Saint Louis University, J.D., magna cum laude, 2005

Washington University, B.A., 2002

### **RELATED CAPABILITIES**

- M&A & Corporate Finance
- AdTech
- PropTech
- Corporate
- Commercial Transactions
- Financial Institutions
- Real Estate

### **EXPERIENCE**

- Represented Bed Bath & Beyond Inc on multiple divestiture transactions in connection with the company's stated focus on divesting its non-core assets.
- Advised Schnitzer Steel Industries, Inc. (NASDAQ: SCHN), one of the largest manufacturers and exporters of recycled metal products in North America, in the acquisition of eight operating facilities across several U.S. states from Columbus Recycling. The transaction value was not disclosed
- Represented Caleres, Inc., (NYSE: CAL) an American footwear company based in Clayton,
  Missori, in the acquisition of controlling interest of Blowfish Malibu, a footwear brand based in Culver City, California
- Represented Stepan Company in its acquisition of NatSurFact®, a rhamnolipid-based line of bio-surfactants derived from renewable sources, from Logos Technologies LLC
- Represented the owners of Endoscopy Development Company, a leading precision engineering and manufacturer parts for flexible endoscopy equipment, in the company's sale to Healthcare Components Group, a portfolio company of private equity firm RoundTable Healthcare Partners
- Advised Second Street Media, a St. Louis-based software firm, in its sale to Upland Software for \$30.4 million
- Represented Sagent Pharmaceuticals, Inc. in connection with the sale of a canadian-owned specialty pharmaceutical company
- Represented U.S.-based Panera Bread Company, a leader in the quick-casual restaurant business in 2016 sale of 12 bakery-cafes in Ontario, Canada to Franchise Management Incorporated (FMI), New Brunswick-based owner/operator of franchised restaurants
- Represented Emerson Electric Co. in connection with numerous acquisitions and divestitures in the United States, Europe and Canada
- Represented Sigma-Aldrich Corporation in connection with various acquisitions
- Represented national systems integration corporation in the negotiation of multiple multi-year services, equipment purchase and software agreements

- Served as outside counsel for publicly-traded company with respect to commercial transactions
- Represented biotech company in numerous investments in start-up companies