



## **VIRGINIE BRAULT-SCAILLET**

**Counsel**

**Paris**

E: [virginie.brault-scaillet@bclplaw.com](mailto:virginie.brault-scaillet@bclplaw.com)

T: [+33 \(0\) 1 44 17 77 50](tel:+33(0)144177750)

### **BIOGRAPHY**

Virginie Brault-Scaillet advises industrial groups as well as private equity funds on mergers, acquisitions and private equity deals. She leads work for French and overseas clients on restructurings, equity transactions and joint ventures, as well as the full range of corporate and commercial law issues at all stages of their development.

She has extensive experience of structuring and co-ordinating complex and/or cross-border transactions.

Key industry experience includes telecom, media, hospitality and leisure, pharmaceutical industry, new technology and energy sectors.

## **SPOKEN LANGUAGES**

- French
- English

## **ADMISSIONS**

- Paris

## **RELATED PRACTICE AREAS**

- M&A & Corporate Finance
- Private Equity
- Start-Up & Venture Capital Practice
- Retail & Consumer Products
- Strategic Alternatives & Corporate Reorganization
- Commercial Contracts
- Corporate
- Data Center & Digital Infrastructure Team
- Renewables
- Hotels and Hospitality

## **EXPERIENCE**

- Actively advised the founders of Restarteco (Reparcar, phare-occasion.com), a French startup on corporate and commercial issues from its incorporation
- Actively advised a French independent company providing financing and support for the acquisition of several independent pharmacies
- Advised a French private investor for the acquisition of Lily of the Valley, 5\* hotel in the south of France (previously known as Souléias, 3\* hotel)
- Advised Montefiore Investment, a French private equity fund on the management packages granted to the managers of Urban Renaissance
- Advised Nouvelles Fonctions Urbaines on the joint venture in NFU Digital in the context of the fund raising of HABX, a French startup that helps future homeowners custom-design their home using a unique digital process

- Advised Perseus, a UK hotel developer, owner and operator for the acquisition and the sale of several hotels (3 to 5\*) located in France and recently the sale of Les Hôtels d'En Haut to KSL Capital Partners
- Advised a French private investor in relation to his investment in a gym group created and operated by a high-level athlete
- Advised MVC Capital Inc., a US fund on the sale of Centile Holdings B.V., a leading European developer of unified communications and fixed-mobile convergence platforms for operators and integrators to VOIP Holdings GmbH
- Advised La Martinière Group, a French publishing house on several transactions including its investments in other publishing houses (purchase of majority stake), the set-up of new publishing houses, the sale of several subsidiaries and in particular Volumes and Loglibris
- Advised French telecom operator SFR on reorganizing its fiber-to-the-home business as a subsidiary and selling a 49.99% stake to a consortium of three investment funds
- Advised as lead counsel to telecom group Altice in connection with its acquisition of the entire capital of one of the major players on the call center market, with subsidiaries in Morocco and France
- Advised telecom group Altice on the sale of its subsidiaries in La Réunion and in Belgium
- Advised to the French telecom operator SFR on the acquisition of a local telecom network operated in France

## RELATED INSIGHTS

Insights

Mar 22, 2024

### **European distressed real estate – how will it play out this time?**

Insights

Mar 08, 2024

### **What is FemTech and how can it meet the privacy needs of its users?**

In part one of our series "FemTech: how this growing industry can build trust, protect privacy and redress healthcare inequity... one app at a time", we take an introductory look at the industry, and offer some commercially-minded approaches to address users' privacy needs.

Awards

Apr 20, 2023

### **BCLP Paris featured in 'Top Law Firms in France' by Le Point magazine**

News

Jan 15, 2023

## **BCLP Paris lawyers author article in BRDA on ESG in M&A transactions**

News

Jan 04, 2023

## **BCLP Paris lawyers author article in 'Daf-Mag' on how ESG impacts investor strategy**

News

Aug 02, 2022

## **BCLP Paris Lawyers author an article in 'ActuEL Direction Juridique'**

News

Jul 06, 2022

## **BCLP advised RGreen Invest in its partnership with NW Groupe**

BCLP advised RGreen Invest, the French independent investment management company of the RGreen Group, with more than €1.4 billion of assets under management, specialized in the energy and climate transition investment market, in its partnership with NW Groupe and in the related fundraising.

News

Nov 23, 2021

## **BCLP Advises Alticor in Sale of Metagenics to Gryphon**

News

Jul 01, 2021

## **BCLP advises ReparCar for capital increase**