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KOE CHENG

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BIOGRAPHY

Koe is an Associate in the Real Estate department. Koe advises on a range of commercial property matters including landlord and tenant transactions across the office and retail sectors. Koe also advises on real estate acquisitions and financings.

Koe is fluent in English, Mandarin and Cantonese.

SPOKEN LANGUAGES

- English
- Chinese (Mandarin)

- Chinese (Cantonese)

ADMISSIONS

- Hong Kong

RELATED PRACTICE AREAS

- Commercial Real Estate
- Real Estate Sector
- Sustainable Real Estate
- Real Estate

EXPERIENCE

- Advising a consortium of international lenders on a secured term loan facility booked in Hong Kong SAR which is directly secured by a grade-A office tower located in Beijing.
- Advising an international asset manager on multiple acquisitions of factory and mini storage premises in Hong Kong SAR (both by way of asset acquisition and share acquisition) and related secured banking facilities.
- Advised a number of Hong Kong SAR-listed REITs on real estate acquisitions in Hong Kong SAR, Mainland China and Australia and related banking facilities.
- Advised a multinational food services company on its leasing matters in Hong Kong SAR, including multiple retail leases and an office lease.
- Advised a foreign consulate general on land issues relating to residential consular premises.

RELATED INSIGHTS

Insights
Apr 10, 2024

The right-sizing of commercial leases in Hong Kong SAR and Mainland China

In Hong Kong SAR and in Mainland China, we have observed an increase in the relative bargaining power of office tenants to negotiate their leases. A variety of factors, including a stronger supply of new office buildings and more negative economic sentiment among office tenants, have contributed to the evolution of landlord-tenant dynamics.

Insights
Oct 25, 2023

Hong Kong SAR Policy Address 2023

The Policy Address 2023 was delivered by the Hong Kong SAR Chief Executive, John Lee ("CE") on 25 October 2023. In addition to some expected initiatives to further promote the principle of "One Country, Two Systems" and further enhancements of National Security, the CE has introduced 73 new initiatives in what was probably one of the longest ever policy address speeches. Alongside the key initiatives to increase land and housing supply, the CE is also promoting various real estate, infrastructure and development projects to combat the slow-moving economy and a lacklustre property market. We set out a list of key takeaways which are relevant to our firm's practice in the real estate and infrastructure space. There are also other key areas which others may focus on such as the long awaited need to reform the GEM listing approach. A new listing route for R&D focussed companies will be created with new Listi…

News
Feb 28, 2023

BCLP acts for Deutsche Bank, Hong Kong SAR Branch on financing of Excel Centre in Beijing

Insights
Nov 23, 2022

Adoption of Green Leases in Hong Kong SAR – Part 2

Awards
Sep 15, 2022

BCLP Named 'Energy and Resources Law Firm of the Year' at ALB Hong Kong Law Awards 2022

Insights
Aug 24, 2022

Adoption of Green Leases in Hong Kong SAR – Part 1

In view of the rising popularity of green leases in various markets and the continued significance of sustainable practices, green leases must become an essential development in Hong Kong SAR. There is a wide range of sustainability standards, tenant obligations and methods for incorporating green practices – there is also a need for landlords and tenants to create a tailor-made solution in special circumstances for certain types of tenancies. We will explore best practices for specific sustainability requirements with more specific examples in Part 2 of this series.

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