



## **WAYNE MA**

**Partner**

**Singapore**

**Partner, Singapore / Foreign Legal Consultant (New York), Hong Kong**

**E:** [wayne.ma@bclplaw.com](mailto:wayne.ma@bclplaw.com)

**T:** [+65 6571 6613](tel:+6565716613)

**M:** [+852 3741 8492](tel:+85237418492)

## **BIOGRAPHY**

Wayne Ma has experience on a wide variety of real estate transactions, including experience in acquisitions and dispositions of various types of real property, joint ventures, limited recourse and secured financings, private equity and institutional investments and funds formation.

Wayne represents multi-national and Chinese investment banks, financial institutions and private equity funds in both inbound and outbound transactions across Asia, Europe and the United States. His funds experience includes advising fund sponsors in the formation of real estate private equity funds and advising managers in their investment and operational matters.

## AREAS OF FOCUS

- Logistics & Industrial

## INDIVIDUAL LEGAL DIRECTORY RANKINGS

**Band 2:** Real Estate: International Firms in China, Chambers and Partners Greater China Region, 2025

**Leading Individuals:** Real Estate in Hong Kong, Legal 500 Asia Pacific, 2025

## WHAT THEY ARE SAYING

"Happy with his level of service, his management of process and his commercial approach." Chambers and Partners Greater China Region, 2025

"Wayne Ma is well versed in property sales and acquisitions and is also able to advise on secured financing and fund formation. He frequently assists joint ventures and fund managers on complex investment strategies within the real estate sector." Chambers and Partners Greater China, 2023.

## PRACTICE GROUP LEGAL DIRECTORY RANKINGS

**Tier 1:** Real Estate in Hong Kong, Legal 500 Asia Pacific, 2025

**Tier 2:** Projects and Energy in Hong Kong, Legal 500 Asia Pacific, 2025

**Band 3:** Real Estate: International Firms in China, Chambers and Partners Greater China Region, 2025

## THE SUSTAINABILITY IMPERATIVE

The Future of Real Estate Investment

We explore the sustainability challenge faced by the real estate sector, and examine the challenges and opportunities for investors and corporate occupiers

## SPOKEN LANGUAGES

- Chinese (Mandarin)
- English

## **ADMISSIONS**

- New York

## **RELATED PRACTICE AREAS**

- Real Estate Sector
- Logistics & Industrial
- Financial Institutions
- ESG & Energy Transition
- Sustainable Real Estate
- Real Estate
- M&A & Corporate Finance
- Real Estate Finance
- Commercial Real Estate
- Real Estate Private Equity, Investments & REITs
- Corporate
- Finance
- Corporate Real Estate and Funds

## **EXPERIENCE**

- Advising a consortium of international banks led by Deutsche Bank AG, as mandated lead arrangers, on a US\$175 million secured term loan facility, which is directly secured by Excel Centre, a grade-A office tower with a total space of over 41,000 square meters located in Beijing's Financial Street
- Advising a prestigious international financial institution in China on its investment in the properties commonly known as the Shanghai Knowledge and Innovation Community, an international multi-function knowledge community in Yangpu District, Shanghai
- Advising CreditEase Global Investments GP I, Ltd., a leader in China's wealth management industry, in the formation of its real estate funds and its investment in various real estate projects and funds around the globe, marking one of the first outbound funds in China that successfully used the "fast track" outbound approval scheme in Shanghai Free Trade Zone

- Representing The Carlyle Group in its US\$267 million acquisition of an office building in Shanghai called Central Plaza
- Advising Treasury China Trust on its acquisition of a retail property in Shanghai, China
- Representing Asia Pacific Land on its US\$650 million acquisition and financing of The Centre, a Shanghai trophy office building
- Advising Century Holding Company Limited, a joint venture between The Carlyle Group and CLSA, on the sale of Hongjia Tower to a wholly-owned subsidiary of Yuexiu Real Estate Investment Trust
- Advising Forum Partners in a debt and equity investment in a borrower, the proceeds of which will be used for the acquisition and development of various properties in China
- Advising Australia and New Zealand Banking Group Limited, Deutsche Bank AG, London Branch and Credit Suisse AG, Singapore Branch as mandated lead arrangers, underwriters and bookrunners in connection with a US\$480 million secured term loan facility and US\$20 million revolving facility to RCA01, a special purpose vehicle wholly-owned by Spring Real Estate Investment Trust
- Advising Australia and New Zealand Banking Group Limited, CITIC Bank International Limited and Crédit Agricole Corporate and Investment Bank as joint arrangers in onshore and offshore loan facilities for the refinancing of a warehouse project in Shanghai, China

## RELATED INSIGHTS

News

Jan 16, 2025

**Chambers Greater China Region 2025 Edition**

Awards

Jan 24, 2024

**Chambers Greater China Region 2024**

Insights

Nov 30, 2023

**Scaling up sustainable real estate investment**

News

Nov 01, 2023

**BCLP launches The Sustainability Imperative: The Future of Real Estate Investment report**

News

Feb 28, 2023

**BCLP acts for Deutsche Bank, Hong Kong SAR Branch on financing of Excel Centre in Beijing**

News

Jan 27, 2023

**BCLP represents Enesco in two major transactions**

News

Jan 26, 2023

**BCLP advises Gesher I Acquisition Corp in de-SPAC business combination with Freightos**

Awards

Jan 13, 2023

**Chambers Asia Pacific & Greater China Region 2023**

Awards

Jan 13, 2023

**Legal 500 Asia Pacific 2023**