



WAYNE MA

**Foreign Legal Consultant
Hong Kong SAR**

Foreign Legal Consultant (New York), Partner of Bryan Cave Leighton Paisner LLP (US)*

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BIOGRAPHY

Wayne Ma has experience on a wide variety of real estate transactions, including experience in acquisitions and dispositions of various types of real property, joint ventures, limited recourse and secured financings, private equity and institutional investments and funds formation.

Wayne represents multi-national and Chinese investment banks, financial institutions and private equity funds in both inbound and outbound transactions across Asia, Europe and the United States. His funds experience includes advising fund sponsors in the formation of real estate private equity funds and advising managers in their investment and operational matters.

**Licensed and admitted to practice in New York*

AREAS OF FOCUS

- Logistics & Industrial

INDIVIDUAL LEGAL DIRECTORY RANKINGS

Band 2: Real Estate: International Firms in China, Chambers and Partners Greater China Region, 2024

Leading Individuals: Real Estate in Hong Kong, Legal 500 Asia Pacific, 2024

WHAT THEY ARE SAYING

"Wayne Ma is well versed in property sales and acquisitions and is also able to advise on secured financing and fund formation. He frequently assists joint ventures and fund managers on complex investment strategies within the real estate sector." Chambers and Partners Greater China, 2023.

PRACTICE GROUP LEGAL DIRECTORY RANKINGS

Tier 1: Real Estate in Hong Kong, Legal 500 Asia Pacific, 2024

Tier 2: Projects and Energy in Hong Kong, Legal 500 Asia Pacific, 2024

Band 3: Real Estate: International Firms in China, Chambers and Partners Greater China Region, 2024

THE SUSTAINABILITY IMPERATIVE

The Future of Real Estate Investment

We explore the sustainability challenge faced by the real estate sector, and examine the challenges and opportunities for investors and corporate occupiers

SPOKEN LANGUAGES

- Chinese (Mandarin)
- English

ADMISSIONS

- New York

RELATED PRACTICE AREAS

- Real Estate Sector
- Logistics & Industrial
- Banking Sector
- Real Estate
- M&A & Corporate Finance
- Real Estate Finance
- Commercial Real Estate
- Real Estate Private Equity, Investments & REITs
- Corporate
- Finance
- Corporate Real Estate and Funds

EXPERIENCE

- Advising a consortium of international banks led by Deutsche Bank AG, as mandated lead arrangers, on a US\$175 million secured term loan facility, which is directly secured by Excel Centre, a grade-A office tower with a total space of over 41,000 square meters located in Beijing's Financial Street
- Advising a prestigious international financial institution in China on its investment in the properties commonly known as the Shanghai Knowledge and Innovation Community, an international multi-function knowledge community in Yangpu District, Shanghai
- Advising CreditEase Global Investments GP I, Ltd., a leader in China's wealth management industry, in the formation of its real estate funds and its investment in various real estate projects and funds around the globe, marking one of the first outbound funds in China that successfully used the "fast track" outbound approval scheme in Shanghai Free Trade Zone
- Representing The Carlyle Group in its US\$267 million acquisition of an office building in Shanghai called Central Plaza
- Advising Treasury China Trust on its acquisition of a retail property in Shanghai, China

- Representing Asia Pacific Land on its US\$650 million acquisition and financing of The Centre, a Shanghai trophy office building
- Advising Century Holding Company Limited, a joint venture between The Carlyle Group and CLSA, on the sale of Hongjia Tower to a wholly-owned subsidiary of Yuexiu Real Estate Investment Trust
- Advising Forum Partners in a debt and equity investment in a borrower, the proceeds of which will be used for the acquisition and development of various properties in China
- Advising Australia and New Zealand Banking Group Limited, Deutsche Bank AG, London Branch and Credit Suisse AG, Singapore Branch as mandated lead arrangers, underwriters and bookrunners in connection with a US\$480 million secured term loan facility and US\$20 million revolving facility to RCA01, a special purpose vehicle wholly-owned by Spring Real Estate Investment Trust
- Advising Australia and New Zealand Banking Group Limited, CITIC Bank International Limited and Crédit Agricole Corporate and Investment Bank as joint arrangers in onshore and offshore loan facilities for the refinancing of a warehouse project in Shanghai, China

RELATED INSIGHTS

Awards

Jan 24, 2024

Chambers Greater China Region 2024

Insights

Nov 30, 2023

Scaling up sustainable real estate investment

News

Nov 01, 2023

BCLP launches The Sustainability Imperative: The Future of Real Estate Investment report

News

Feb 28, 2023

BCLP acts for Deutsche Bank, Hong Kong SAR Branch on financing of Excel Centre in Beijing

News

Jan 27, 2023

BCLP represents Enesco in two major transactions

News

Jan 26, 2023

BCLP advises Gesher I Acquisition Corp in de-SPAC business combination with Freightos

Awards

Jan 13, 2023

Chambers Asia Pacific & Greater China Region 2023

Awards

Jan 13, 2023

Legal 500 Asia Pacific 2023

Awards

Sep 15, 2022

BCLP Named 'Energy and Resources Law Firm of the Year' at ALB Hong Kong Law Awards 2022