

## News

# BCLP ADVISES THE MOSAIC COMPANY IN STRATEGIC PARTNERSHIP WITH SOUND AGRICULTURE

Mar 09, 2021

## SUMMARY

The international law firm BCLP advised The Mosaic Company in its strategic partnership with Sound Agriculture, to bring a revolutionary nutrient efficiency product to market to boost yields across major row crops and improve soil health. The companies will collaborate on the development and distribution of a proprietary mix of Sound's bio-inspired chemistry and key micronutrients.

The co-developed product is expected to launch in the United States by 2023, before rolling out to additional markets throughout the Americas, with a focus on Brazil, Argentina and Canada. Sound will focus on manufacturing of the active ingredient and product formulation, while Mosaic will oversee field development, regulatory, sales and marketing efforts. Initially, the product will be available for use on corn and soybeans, with the potential to expand to additional row crops such as wheat, cotton, rice, sugarcane, coffee and others.

The BCLP cross-office, cross-practice team was led by St. Louis Partner Powell Carman (Technology & Commercial Practice), St. Louis Partner Brendan Johnson (Securities), along with Atlanta Partner and Client Manager Scott Greene (Commercial Litigation).

[Read the full press release issued by The Mosaic Company >](#)

## RELATED PRACTICE AREAS

- Food & Agribusiness
- Agtech & Biotech
- Agribusiness
- Food & Beverage

## MEET THE TEAM



### **C. Scott Greene**

Atlanta

[scott.greene@bclplaw.com](mailto:scott.greene@bclplaw.com)

+1 404 572 6978

---

This material is not comprehensive, is for informational purposes only, and is not legal advice. Your use or receipt of this material does not create an attorney-client relationship between us. If you require legal advice, you should consult an attorney regarding your particular circumstances. The choice of a lawyer is an important decision and should not be based solely upon advertisements. This material may be “Attorney Advertising” under the ethics and professional rules of certain jurisdictions. For advertising purposes, St. Louis, Missouri, is designated BCLP’s principal office and Kathrine Dixon ([kathrine.dixon@bclplaw.com](mailto:kathrine.dixon@bclplaw.com)) as the responsible attorney.