



## **MATTHEW E. CUDRIN**

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### **BIOGRAPHY**

Matt Cudrin is a no-nonsense real estate lawyer with a sophisticated practice that is nationwide in scope. Private equity funds, investors, owners, operators, REITs and financial institutions count on Matt to cut through the complexity of their most elaborate real estate transactions and provide thoughtful guidance and pragmatic solutions. Matt brings the same rational and realistic approach to deal-making whether he is structuring, negotiating or closing an acquisition, disposition, development, financing, debt restructuring, workout or other commercial real estate transaction.

While Matt's practice encompasses all aspects of commercial real estate throughout the country, he has particular strength in the hospitality, multifamily, industrial, office, retail and mixed-use sectors. Matt's straightforward approach is valued not only by his clients, but also his colleagues, and has served him well in building effective teams of skilled practitioners to further his clients' desired outcomes.

The bottom line - **Matt is dedicated to his clients and colleagues, offering strong practical knowledge and a down-to-business style that gets the deal done.**

## CIVIC INVOLVEMENT & HONORS

- Named a Rising Star (Real Estate) in the *New York Super Lawyers - Metro Edition* magazine, 2012-2016

## ADMISSIONS

- New York, 2003

## EDUCATION

Hofstra University, J.D., 2002

American University, B.A., 1999

## RELATED PRACTICE AREAS

- Real Estate Finance
- Hotels and Hospitality
- Build to Rent/Multifamily
- Corporate Occupiers & Tenants
- Real Estate Sector
- Asset Management
- Commercial Real Estate
- Real Estate
- Finance
- Real Estate Private Equity, Investments & REITs

## RELATED INSIGHTS

News

Nov 01, 2023

**BCLP launches The Sustainability Imperative: The Future of Real Estate Investment report**

Insights

Nov 01, 2023

## **The sustainable real estate imperative**

Read our first report that reveals how the “green premium” is impacting commercial real estate values, with over 71% of investors expecting properties with strong energy performance standards to have a higher resale value than an equivalent property with lesser energy credentials. Sustainability is shaping the commercial real estate market.

News

Dec 08, 2020

## **Firm Sponsors Virtual Forum on Real Estate Private Equity Funds; Auerbach Joins as Speaker**

Insights

Nov 06, 2020

## **Disputes under Hotel Management Agreements in a COVID-19 World – Part IV: Key Issues When Considering Dispute Resolution Clauses – Arbitration Clause**

The COVID-19 pandemic has wreaked havoc on the hospitality sector, significantly impacting the financial performance of existing hotels and causing delays to new hotel projects. These impacts may result in hotel owners and operators breaching the terms of their hotel management agreements (“HMAs”), which could lead to disputes. In this four part series of articles, the team at BCLP examines the likely areas where disputes may arise under HMAs during the hotel’s development and operational phases, as well as key issues for the parties to consider when drafting or reviewing their dispute resolution clauses in the event they wish to invoke the same.

Insights

Oct 30, 2020

## **Disputes under Hotel Management Agreements in a COVID-19 World – Part III: Key Issues When Considering Dispute Resolution Clauses – Choice of Governing Law & Expert Determination**

The COVID-19 pandemic has wreaked havoc on the hospitality sector, significantly impacting the financial performance of existing hotels and causing delays to new hotel projects. These impacts may result in hotel owners and operators breaching the terms of their hotel management agreements (“HMAs”), which could lead to disputes. In this four part series of articles, the team at BCLP examines the likely areas where disputes may arise under HMAs during the hotel’s development and operational phases, as well as key issues for the parties to consider when drafting or reviewing their dispute resolution clauses in the event they wish to invoke the same.

Insights

Oct 23, 2020

## **Disputes under Hotel Management Agreements in a COVID-19 World – Part II: Operational Phase Disputes**

The COVID-19 pandemic has wreaked havoc on the hospitality sector, significantly impacting the financial performance of existing hotels and causing delays to new hotel projects. These impacts may result in hotel owners and operators breaching the terms of their hotel management agreements (“HMAs”), which could lead to disputes. In this three part series of articles, the team at BCLP examines the likely areas where disputes may arise under HMAs during the hotel’s development and operational phases, as well as key issues for the parties to consider when drafting or reviewing their dispute resolution clauses in the event they wish to invoke the same.

Insights

Oct 15, 2020

## **Disputes under Hotel Management Agreements in a COVID-19 World – Part I: Development Phase Disputes**

The COVID-19 pandemic has wreaked havoc on the hospitality sector, significantly impacting the financial performance of existing hotels and causing delays to new hotel projects. These impacts may result in hotel owners and operators breaching the terms of their hotel management agreements (“HMAs”), which could lead to disputes. In this four part series of articles, the team at BCLP examines the likely areas where disputes may arise under HMAs during the hotel’s development and operational phases, as well as key issues for the parties to consider when drafting or reviewing their dispute resolution clauses in the event they wish to invoke the same.

Insights

Jul 09, 2020

## **Impact of COVID-19 on performance tests in hotel management agreements**

COVID-19 has had a dramatic impact on the hotel sector, causing occupancy rates to plummet around the world. Periods of closure and low occupancy will have a negative effect on the financial performance of affected hotels and may trigger performance test clauses in hotel management agreements. In this article, we examine the typical structure of a performance test, whether they are likely to be triggered due to the COVID-19 pandemic and whether operators have any options to avoid termination.

Insights

Apr 02, 2020

## **U.S. COVID-19 Impacts: Emergency Repurposing of Hotels**