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## **JANET LOU**

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## **BIOGRAPHY**

Janet has experience working with financial institutions, private equity funds, and other institutional investors, in complex domestic and cross-border real estate transactions across Mainland China and Hong Kong SAR. Janet also regularly advises multinational companies and other corporates on general commercial contracts and other cross-border corporate and compliance matters. Her practice has concentrated on commercial transactions, acquisition and disposition, leasing and development of various types of real property including logistics, commercial, office, residential, hospitality, resorts and other recreational properties, acquisition financing, joint venture, property management and other commercial transactional matters.

Janet is a native Mandarin speaker and fluent in English.

## **SPOKEN LANGUAGES**

- Chinese (Mandarin)
- English

#### ADMISSIONS

- New York
- People's Republic of China

## **RELATED PRACTICE AREAS**

- M&A & Corporate Finance
- Corporate
- Litigation & Dispute Resolution
- Real Estate
- Real Estate Finance
- Real Estate Private Equity, Investments & REITs
- Finance
- Commercial Contracts
- Real Estate Sector

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Insights Apr 10, 2024 **The right-sizing of commercial leases in Hong Kong SAR and Mainland China** 

In Hong Kong SAR and in Mainland China, we have observed an increase in the relative bargaining power of office tenants to negotiate their leases. A variety of factors, including a stronger supply of new office buildings and more negative economic sentiment among office tenants, have contributed to the evolution of landlord-tenant dynamics.

Insights Mar 13, 2024 GBA Standard Contract to Promote Cross-Border Data Flow

## Insights Mar 14, 2023 **2023 China "Two Sessions": key takeaways from the Government Work Report**

The National People's Congress, as an important part of China "Two Sessions", started its annual meeting on 5 March 2023, in which Premier Li Keqiang delivered the government work report for 2023 ("GWR") to policymakers, setting the tone for the Chinese economy in the coming year. The GWR touched on important aspects of economy and trade, namely foreign investment, boosts to funding and technological innovation. We have set out below the key takeaways from the policy measures outlined in the GWR, as a brief guide to assist foreign investors with an interest in understanding the direction of the Chinese economy in the post-COVID era.

News

Feb 28, 2023

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Nov 10, 2022

## PRC Legal Update: Termination of employment in China and issues to note during Covid-19 Pandemic

## Insights

Oct 21, 2022

## Key Takeaways from President Xi's Speech at China's 20th Communist Party Congress

On 16 October 2022, China's President Xi Jinping ("Xi") gave his opening speech to kick off the 20thNational Congress of China's Communist Party (the "CCP") (the "Congress"), a political meeting held every five years to set out the CCP's objectives and to elect the leaders for the next term. Xi outlined in his speech the blueprint on the long-term objectives covering a wide range of matters from economy and Covid policy to national security. We set out the key takeaways in this article which may be relevant for foreign investors.