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BIOGRAPHY

Katharina is an Associate in the Corporate Real Estate & Funds team, based in London. Katharina has experience with a range of corporate transactions relating to high-value real estate assets including joint venture sales and restructures. Katharina has also worked on the establishment and operation of fund structures including debt funds.

SPOKEN LANGUAGES

- English
- German

ADMISSIONS

- England and Wales

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Preparing for a corporate real estate sale: top 10 tips

As our colleague John Bennett has recently commented in his insight, hopeful undercurrents remain about the potential of increased activity in the real estate investment market for 2024. When the penny does drop, a highly significant (and often underappreciated) factor in ensuring an efficient and successful deal for all parties comes down to preparation for sale by the vendor. To quote the commonly used but nevertheless significant phrase: “by failing to prepare, you are preparing to fail”. To address this topic, we have outlined the following top 10 helpful tips to consider when preparing your corporate real estate sale.

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