



CHRIS BEAUMONT-MCQUILLAN

Partner

Dubai

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BIOGRAPHY

Chris is a partner in our dedicated Corporate Real Estate & Funds (CREF) team, previously based in our London office, and now based across our UAE offices. Chris previously lived and worked in the UAE from 2013-2018, when he led the Corporate Real Estate team of another top-tier US law firm.

Chris has a multifaceted practice with a particular focus on delivering big-ticket, complex, often cross-border, real estate deals. He advises across the whole real estate lifecycle, from initial deal structuring (investment and development JVs, club deals, funds, opco/propco structures, etc.), through deal execution (with a particular focus on complex auction processes), financing, asset management and operation, and ultimate exit.

Chris has led deals across the UK, Middle East, United States, Continental Europe, Africa and the Far East. His clients include REITs, PERE funds, asset managers, financial institutions, sovereign wealth

funds, hotel owners and operators, and property developers.

He is sector-agnostic, but with particular experience in PBSA (having advised on upwards of \$1 billion of deals in this space in the last couple of years) and Hotels & Leisure (where he regularly advises on keynote M&A deals as well as hotel management and franchise arrangements, acting both owner and operator-side).

During his previous spell in the Middle East (2013-2018), Chris acted on a number of the region's largest real estate mandates, and his team was named "Middle Eastern Real Estate M&A Team of the Year" at the 2016 Mergermarket Awards.

ADMISSIONS

- England and Wales

RELATED PRACTICE AREAS

- Corporate Real Estate and Funds
- Real Estate Sector

EXPERIENCE

- **A US REIT** in respect of its EUR 1 billion structured disposal of a large portfolio of PSBA assets in Spain and Portugal, including the buy-out of downstream JV partners and various refinancings.
- **A hotel company** in respect of its development and operation of a new 5* boutique hotel in the GCC.
- A global financial services institution on various proprietary real estate matters globally.
- Two German debt funds on their cross-border acquisition of a Portuguese fund vehicle being the borrower under certain development facilities advanced by those debt funds, secured against a Portuguese development asset.
- A JV between **a US REIT and a UK developer** in respect of the auction disposal by the JV of a high-value portfolio of PBSA assets in the UK and the winding-up of the JV.*

- **A global asset manager** on the acquisition of a JPUT structure holding a 5* hotel in Prime Central London.*
- **An institutional investor** on its auction acquisition, out of administration, of a trophy asset in Prime Central London.*
- **A UK asset manager** on its auction disposal of a large UK hotel portfolio, as well as a minority stake in the management company that operates it, to a Far Eastern buyer.*
- **An international investment manager** in respect of its refinancing (equity and debt) and restructuring of its JV with a UK developer.*
- **A global private markets firm** on its strategic equity investment into a UK owner/operator of care homes.*
- **A UK investment manager** in respect of the proposed restructuring of, and new investment into, a Dutch limited partnership vehicle holding a portfolio of UK science parks (and related development assets).*
- **A German real estate fund** in respect of its establishment of a UK opco/propco platform, its entry into a joint venture with a UK property developer and the acquisition by the joint venture company of a large plot in Prime Central London.*
- **A hotel company** in respect of its development and operation of three new 5* boutique hotels in the Kingdom of Saudi Arabia.*

**indicates whilst at a previous firm.*

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