

**Insights**

## **RETAIL AND CONSUMER M&A INSIGHTS: DISTRESSED AND STRATEGIC M&A DEALS**

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### **SUMMARY**

We have published a leaflet considering some of the key legal and practical considerations to take before gearing up for either a distressed or strategic M&A transaction in the retail and consumer goods sector.

2023 is likely to see some retailers have to make tough choices including temporarily or permanently closing doors, creating new partnerships, liquidating assets or entering distress scenarios. On the other hand, some retailers will uncover opportunities to enhance value proposition, unlock cost synergies and provide better service to end consumers, through acquisitions of new business models and capability tuck-ins. Before embarking on any distressed or strategic deals, buyers, sellers and interested stakeholders should consider a variety of matters from the deal structure to diligence and post-deal integration.

You can download our full document to [read the key considerations for distressed and strategic deals >](#)

### **RELATED CAPABILITIES**

- M&A & Corporate Finance
- Retail & Consumer Products

## MEET THE TEAM



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