



VAL PAVERD

Partner

New York

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BIOGRAPHY

Val's practice focuses on digital transformation & emerging technology, outsourcing, and business technology. She works creatively to advise her clients as they undertake complex technology transformation programs designed to optimize customer experience, improve organizational functioning, and establish strong partnerships to drive innovation. Val's represents global and national clients across industries, including, health care, entertainment, consumer packaged goods, agriculture, automotive and financial services.

Val passionately promotes collaborative and human-centered approaches to deal-building and negotiation. Employing this method, she consistently aids clients and their potential partners in collaborative problem-solving and navigating intricate deal components, including innovative incentives, value generation, organizational change management, and relational dynamics. Val

emphasizes the importance of addressing these factors early in the process to optimize the likelihood of deal success.

Val has been recognized by the Financial Times, ranked by Chambers USA: Outsourcing (NY), and named as One to Watch by Best Lawyers in America.

Val actively engages in the sourcing industry, contributing her knowledge through various channels. She has presented masterclasses on complex negotiations and relishes the opportunity to share her insights at industry conferences. Additionally, Val serves as a frequent guest lecturer at universities and industry events, where she imparts her knowledge and experiences. She maintains a strong connection with her alma mater, William Paterson University, particularly with Legal Studies students, and currently holds a position on the Dean's Advisory Council for the WPUNJ College of Arts, Humanities & Social Sciences.

CIVIC INVOLVEMENT & HONORS

- Dean's Advisory Board - WPUNJ College of Humanities and Social Sciences
- Recognized by Financial Times for developing methodologies that collapse the complexity of navigating transformational, relationship-based deals and ultimately drive innovation and collaboration in a way that transcends contractual commitments
- Received a commendation in the New Services category from Financial Times
- The Best Lawyers in America Ones to Watch, Corporate Law (2023-2024)
- Legal 500 US Media, Technology and Telecoms - Outsourcing (2021, 2023)
- Chambers USA: America's Leading Lawyers for Business Outsourcing - New York (2021-2023)

PROFESSIONAL AFFILIATIONS

- American Bar Association

ADMISSIONS

- New York, 2007
- New Jersey, 2006

EDUCATION

- Cornell University, J.D., 2006
- William Paterson University, B.S., 2003

RELATED PRACTICE AREAS

- Intellectual Property and Technology
- Litigation & Dispute Resolution
- Regulation, Compliance & Advisory
- Outsourcing
- Data Privacy & Security
- Healthcare & Life Sciences
- Fintech
- Technology Transactions
- Corporate
- Finance
- Investigations
- Digital Transformation & Emerging Technology

RESOURCES

SPEAKING ENGAGEMENTS

- Tech & Law (R)evolution: Cutting Edge Practices for Business Transformation and Advancement - Speaker 2023
- Transformation Enablement: Keys to Driving Successful Transformations - Speaker (2023)

RELATED INSIGHTS

News

Mar 26, 2024

New partner boosts BCLP's technology and outsourcing practice