



MARTY TAYLOR

Partner
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BIOGRAPHY

With more than 30 years of experience, Marty Taylor is an accomplished real estate finance lawyer with a sophisticated practice that is nationwide in scope. Marty has substantial experience across a wide variety of asset classes, including hospitality, multi-family, office, retail, industrial, master planned communities, condominium projects (both commercial and residential), single family residential developments, and mixed-use projects.

Marty offers thoughtful guidance and provides pragmatic solutions to clients across almost all aspects of syndicated and single bank financings, including representation of agents, participants, senior lenders, mezzanine lenders, and junior lenders, as well as borrowers, principals, and guarantors. These representations include new financings, modifications, workouts, restructurings, bankruptcies, liquidations, foreclosures, and OREO and note sales, as well as the enforcement of (or

as applicable, the defense against) prejudgment and post-judgment rights and remedies with respect to a wide variety of secured and unsecured financial obligations.

Over the years, financial institutions, developers and other clients have relied on Marty's strong practical knowledge and seasoned advice to see them through both vibrant and recessionary economies, including the severe real estate recession in the 90s, the booming real estate market in the early 2000s and the great recession. Marty's track record through varying market conditions gives him in-depth insight and understanding of both the technical aspects and practical applications of structuring, negotiating, documenting, and closing complex real estate financing transactions, as well as the various rights, remedies, defenses, and strategies of the parties involved in stressed or failed financing transactions.

CIVIC INVOLVEMENT & HONORS

The Best Lawyers in America, Real Estate Law, 2023-present

ADMISSIONS

- California, 1990

EDUCATION

- McGeorge School of Law, University of the Pacific, J.D., Order of the Coif, 1990
- California State University, B.A., 1987

RELATED CAPABILITIES

- Real Estate Finance
- Commercial Real Estate
- Real Estate
- Finance
- Restructuring & Insolvency/Special Situations
- Financial Institutions

EXPERIENCE

LENDER-SIDE REPRESENTATIONS

- Represented a major national bank as agent and lead lender in a syndicated portfolio loan with an aggregate commitment in excess of \$200,000,000 which consisted of a variety of real estate assets throughout the United States.
- Represented major national bank as agent and lead lender on a syndicated U.S. \$147m senior secured construction facility for the construction of 170-key luxury hotel and 23 branded whole ownership residences.
- Represented major national bank as agent on a syndicated U.S. \$55m non-revolving construction loan facility, with an accordion feature, relating to the construction of a branded resort hotel property.
- Represented major national bank on a U.S. \$100m subscription line of credit for large real estate development company.
- Represented major national bank as agent on a syndicated U.S. \$121m construction loan for resort area mixed-use project, including residential units and commercial space.
- Represented agent and lender on a U.S. \$390m revolving line of credit with sub-facility for issuance of letters of credit for acquisition and development of an in-fill mixed-use project, including residential, commercial, and retail.
- Represented agent and lender in connection with a U.S. \$360 m revolving line of credit for the acquisition and development of a master planned community.
- Represented major national bank as agent in a wide variety of single family residential borrowing base facilities (both secured and unsecured) for both private and public homebuilders.
- Represented lead lender in participated deal with respect to U.S. \$89m construction loan for a 22-story high rise condominium project in Denver, Colorado.
- Represents a major national bank in connection with distressed asset work, including a successful workout of a failed credit facility to a large retail company, litigation and a workout of a dairy credit facility, and the enforcement of its rights and remedies against a bankrupt developer on a high-rise office building in downtown San Diego.
- Represented agent with respect to 11 defaulted FF&E and real estate loans to restaurateur which included state court litigation, bankruptcy, foreclosure, and asset sales.

BORROWER-SIDE REPRESENTATIONS

- Represented borrower in connection with senior construction financing for U.S. \$180m and mezzanine financing of U.S. \$38.5m in connection with acquisition, development, and construction of a 5-star hotel resort property.
- Represented a large residential real estate company in connection with U.S. \$225m secured revolving borrowing base facility.
- Represented a hotel developer with respect to the acquisition, development, and financing of a \$100mm hotel project under a ground lease with a well-known private university, including a construction loan, EB-5 money, and equity investment.
- Represented a developer in connection with the acquisition of a prime real estate site with land value of \$50mm in Orange County, California which consisted of a secured acquisition loan, mezzanine financing, equity investment, and financing at the corporate level of developer.
- Represented borrower group in connection with negotiations, bankruptcy, and ultimately a consensual restructure related to two loans aggregating more than \$200mm secured by a hotel and a shopping mall.
- Represented high-net-worth individual in connection with a workout of over 20 loans which included assets located throughout the Western United States and potential aggregate liability of over U.S. \$300m, which liability included secured and unsecured liability, direct liability, and guarantor liability (full, limited, and recourse carve out), as well as secured and unsecured liabilities. It also included representation of same individual as a lender and creditor in a variety of matters, including two Delaware chapter 11 proceedings.

RELATED INSIGHTS

News

Dec 03, 2024

New Partner Bolsters BCLP's Real Estate Finance Practice