



SEAN R. ODENDAHL

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BIOGRAPHY

Mr. Odendahl has represented businesses in a variety of transactions and regulatory matters, including:

- public and private acquirers and sellers in domestic, cross-border, and multi-jurisdictional international mergers and acquisitions
- private-equity funds and other financial buyers in investments and exits in food and agribusiness, consumer, business services, SaaS, energy services and products, managed healthcare, aerospace, and durable-goods manufacturers

Prior to his career as an attorney, Mr. Odendahl clerked for Chief Judge Mary M. Schroeder of the U.S. Court of Appeals for the Ninth Circuit and served as a combat soldier in the Persian Gulf War. Mr. Odendahl was the Editor-in-Chief of the *University of Illinois Law Review*.

CIVIC INVOLVEMENT & HONORS

- *Chambers USA*, Corporate/M&A, 2021-2022
- *Legal 500*, M&A, 2020
- Board Member and past Chair of DealMaker's Forum, Association for Corporate Growth (Denver)
- Colorado *Super Lawyers*, recognized among "Colorado Rising Stars" for Mergers & Acquisitions, 2009–2012
- Mr. Odendahl was the Editor-in-Chief of the *University of Illinois Law Review* and served as a paratrooper and noncommissioned officer in the U.S. Army, where he was decorated for active combat duty in the Persian Gulf War (1990–1991).
- The September 24, 2007, issue of *Law Week Colorado* named Mr. Odendahl one of a select group of "up & coming" lawyers in Colorado.
- *Best Lawyers'* (M&A Law, 2023)

ADMISSIONS

- England & Wales (Registered Foreign Lawyer), 2012
- Colorado, 2007
- Illinois, 2001

EDUCATION

University of Illinois, Urbana-Champaign, J.D., *magna cum laude*, 2001

University of Illinois, Urbana-Champaign, B.A., *magna cum laude*, Phi Beta Kappa, 1997

RELATED PRACTICE AREAS

- M&A & Corporate Finance
- AdTech
- PropTech
- Agribusiness
- Food & Beverage
- Pubs, Clubs & Restaurants
- Food & Agribusiness
- Private Equity
- Corporate

EXPERIENCE

- Sale of Suncor Energy assets to Noble Energy - Approximate Transaction Value: \$600 million
- Reorganization of hospital system – Approximate value: \$260 million
- Acquisition of Algorithmics, Inc. by Fitch, Inc. - Approximate Transaction Value: \$175 million
- Sale of Wencor, Inc. to Odyssey Investment Partners - Approximate Transaction Value: Undisclosed
- Sale of health and wellness business – Approximate Transaction value: \$166 million
- Sale of Tippmann Pneumatics, LLC to Summit Ventures - Approximate Transaction Value: Undisclosed
- Acquisition of Westar Corporation by Edgewater Funds - Approximate Transaction Value: Undisclosed
- Sale of multiple data analytics, SaaS and storage solution companies, each with an approximate Transaction Value: >\$100 million
- Sale of aCerno Inc. to Akamai Technologies Inc. - Approximate Transaction Value: \$100 million
- Acquisition of Federal Flange by KRG Capital Partners, LLC - Approximate Transaction Value: Undisclosed
- Acquisition of DYNAenergetics GmbH by Dynamic Materials Corporation - Approximate Transaction Value: \$97 million
- Sale of InsureMe, Inc. to Bankrate, Inc. - Approximate Transaction Value: \$85 million

- Acquisition of Data Return Corporation by divine, inc. - Approximate Transaction Value: \$72 million
- Acquisition of Tronair, Inc. by KRG Capital Partners, LLC - Approximate Transaction Value: Undisclosed
- Acquisition of Viant Corporation by divine, inc. - Approximate Transaction Value: \$63 million
- Acquisition of Dunlop Hiflex and UniPoly Holdings Limited by Alfa Gomma S.p.A. - Approximate Transaction Value: \$45 million
- Sale of Education Sales and Marketing, LLC to ACS, a Xerox Company - Approximate Transaction Value: Undisclosed
- Acquisition of Furman Lumber, Inc. by Boise Cascade Corporation - Approximate Transaction Value: \$30 million
- Acquisition of Quaero Corporation by CSG Systems, Inc. - Approximate Transaction Value: \$24.5 million
- Sale of Sarvega, Inc. to Intel Corporation - Approximate Transaction Value: \$24 million
- Acquisition of Shurfine International, Inc. by Topco Associates, Inc. - Approximate Transaction Value: Undisclosed
- Acquisition of Availant, Inc. by Lakeview Technology Inc. - Approximate Transaction Value: Undisclosed
- Acquisition of Griffith Enterprises, Inc. by Republic Financial Corporation - Approximate Transaction Value: Undisclosed
- Acquisition of Minuteman International, Inc. by Hako-Werke International GmbH - Approximate Transaction Value: \$15 million
- Acquisition of GeoVantage, Inc. by Deere & Co. - Approximate Transaction Value: Undisclosed
- Acquisition of Clinical Partners by Emergency Medical Services Corporation - Approximate Transaction Value: Undisclosed
- Sale of NetLibrary (OCLC) to EBSCO Publishing, Inc. - Approximate Transaction Value: Undisclosed
- Acquisition of ADG Sports, LLC by Boyt Harness Co. - Approximate Transaction Value: Undisclosed

- Acquisition of CCO, Inc. by KRG Capital Partners, LLC - Approximate Transaction Value: Undisclosed
- Acquisition of Anesthesiology Consultants of Fredericksburg by Emergency Medical Services Corporation - Approximate Transaction Value: Undisclosed
- Acquisition of Rockport Community Network, Inc. by KRG Capital Partners, LLC - Approximate Transaction Value: Undisclosed
- Acquisition of ADIN Healthcare, LLC by KRG Capital Partners, LLC - Approximate Transaction Value: Undisclosed

RESOURCES

PUBLICATIONS

- "President Obama's Regulatory Reform Proposal Targets All Private Investment Funds," *HRO Client Alert* (June 2009)
- "To Club or Not to Club? Implications of the D.O.J.'s Probe of Private Equity Deals for Anticompetitive Practices," Vol. 33, No. 12 *ColoradoBiz* (December 2006)
- Michael Rosenbaum, Building Value Through Investor Relations, Sidebar: *Disclosure Rules for Insider Transactions* (2004)
- "Who Owns the Past in U.S. Museums? An Economic Analysis of Cultural Patrimony Ownership," *University of Illinois Law Review* 475 (2001)

SPEAKING ENGAGEMENTS

- "What's Driving Deals Today: What Now?," ACG, DealMaker's Forum (November 7, 2018)
- "Buyers' Evolving Attitudes Towards the Sale Process," ACG, DealMaker's Forum (November 8, 2017)
- "Locavores and Shiny New Toys," ACG, DealMaker's Forum (November 16, 2016)
- "Seizing the Opportunity: Insider Views on Successful Integration and Key Market Trends: M&A Trends: Experts' View on Market Developments," ACG, DealMaker's Forum (November 18, 2015)
- "Roadmap of an M&A Transaction," presentation to Business Law Section of American Bar Association (April 16, 2015)

- "Fee-Fi-Fo-Fund: Here Comes the PE Giant," ACG, DealMaker's Forum (December 9, 2014)
- "Negotiating Your Deal: Experts' View on First Steps to Consider," ACG, DealMaker's Forum (December 9, 2014)
- "Private Equity," BEI 2014 Exit Planning Conference (August 21, 2014)
- "We Mean Business," Forum for the Exit Factor (May 13, 2014 & August 21, 2014)
- "Buy-Side View Across the Middle Market," ACG, DealMaker's Forum (October 10, 2013)
- "Deal Professionals' View: Top Five List of Things to Consider," ACG, DealMaker's Forum (October 10, 2013)
- "Deal Certainty: The As to Zs of Managing Deal Risk from LOI to Closing," Colorado Bar Association, Private Equity Conference (January 20, 2012)
- "Dividend Recapitalizations: Avoiding the Landlines," CLE International Private Equity Conference (October 13, 2011)
- "Navigating the Opportunities and Pitfalls in Healthcare's Transformation," ACG, DealMaker's Forum (October 6, 2011)
- Panelist and Program Chair: "Exit Strategies for Venture-Backed, Cleantech and Other Private Companies," Denver, Colorado (May 11, 2011)
- "Art of the Equity Deal for Startup and Growth Companies," Part 2, Professional Education Broadcast Network Live Teleseminar (April 28, 2010)
- "How Have Expectations Changed in a Buyer's Market for Professional Services," ACG/Rocky Mountain Corporate Growth Conference, Denver, Colorado (March 17, 2010)
- "Distressed M&A - Due Diligence," Distressed M&A Conference, Denver, Colorado (August 20, 2009)
- "Tectonic Shifts in Fair Value Accounting: Surviving the New World of SFAs 157," San Francisco, California (November 7, 2007)
- "Lessons from Halliburton, Recent Developments in M&A Practice," presentation to M&A Subsection of the Colorado Bar Association Business Law Section (November 8, 2006)

RELATED INSIGHTS

Awards

Aug 17, 2023

The Best Lawyers in America® 2024

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Jun 01, 2023

Chambers USA 2023

Awards

Aug 18, 2022

The Best Lawyers in America© 2023

Awards

Jun 15, 2022

BCLP's Mid-Market M&A Practice Ranked in Multiple Global Surveys

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Chambers USA 2022

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Aug 19, 2021

The Best Lawyers in America© 2022

Awards

May 20, 2021

Chambers USA 2021

News

Feb 25, 2021

Odendahl Featured in 'Law360' for Chief Transformation Officer Role

News

Oct 09, 2020

Odendahl in 'The American Lawyer' for New Chief Transformation Officer Role