

SINGAPORE

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Working as one team, our Singapore office brings to our clients a range of integrated capabilities across key sectors such as real estate, infrastructure, energy & natural resources (with a focus on renewable & sustainable energy), financial services, sports & entertainment and food & agribusiness.

Our team is regularly appointed as lead counsel on many “first-to-market” deals throughout the region. Clients rely on us to address a wide range of issues, from structuring cross-border transactions to minimizing regulatory risk.

Clients looking to invest into South East Asia and operating within their domestic markets rely on us for quality advice and to capitalize on business opportunities across the region.

How we can help:

- We are at the forefront of some of Asia’s largest and most strategically important energy and infrastructure projects in recent years.
- We support international clients from the US, UK, Europe, Japan and North Asia venturing into emerging markets including Indonesia, Vietnam and Myanmar where we have in-depth country experience.

We are registered as a foreign law firm in Singapore and work with a number of local law firms in Singapore where local law advice and opinions are required.

INTRODUCING OUR KEY PRACTICE AREAS

CORPORATE & FINANCE TRANSACTIONS

We combine the breadth of our Asian practice and resources with a keen understanding of the global transactional environment. We provide corporate and legal services for Asian matters in areas including joint ventures, mergers & acquisitions and complex cross-border transactions. Complementing our corporate legal services, our firm offers comprehensive advice on employment, competition, data privacy & security as well as on general corporate matters and commercial contracts. Our clients include local and international companies doing business in SouthEast Asia, as well Asian companies doing business throughout the US, UK, Europe and Middle East.

On the finance side, we represent all types of entities including lenders and borrowers, banks, funds and a variety of other non-bank financial institutions on finance, refinance and special situations. Our team possesses a formidable depth of sector-specific experience, enabling us to provide strategically sound and commercially meaningful advice on the most complex matters.

REAL ESTATE

Our real estate team has experience in dealing with all aspects of development from conception through funding, construction, leasing and occupation. Our track record in complex and challenging international markets enables us to assist our clients in making a success of their development opportunities.

We are committed to staying broad and deep across the real estate sector globally and therefore adopt a sector strategy, which means we have teams focused on all other core areas including real estate funds, finance, private equity and disputes.

ENERGY AND INFRASTRUCTURE

Our multidisciplinary team brings together highly experienced locally based practitioners with deep understanding in Asian urban development, social and economic infrastructure, and public procurement.

We advise sponsors, lenders, developers and procuring authorities on all aspects of energy developments and investments with a particular focus on offshore and onshore wind, solar and energy from waste projects. We support clients through every step of their project pipeline, from consenting and competition issues, through to financing, structuring and eventual delivery and exit.

MEET THE TEAM



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Improving liquidity for Asian real estate investors - Part 3

A common route for property owners to effect divestiture of their real estate assets to de-risk their investments and to improve liquidity is to sell down part of the asset and form a joint venture with the buyer. Alternatively (or as a hybrid), an owner may sell the whole or part of its properties – but on the basis that it receives a lease back immediately on completion so that it can continue to use the property (or properties). In this third article in our “Improving Liquidity for Asian Real Estate Investors” series, we explore sale and leaseback arrangements and how these arrangements can help de-risk investments and provide liquidity for real estate investors in Asia. In case you missed them, you may be interested in Part 1 and Part 2 in the series which examined the key issues that Asian real estate investors should consider if they are contemplating a partial sale and entering into a joint venture with a new capital or op...

Insights

Apr 11, 2023

Improving liquidity for Asian real estate investors - Part 2

In this second article (in our three part series which explores joint venture and sale and leaseback arrangements for Asian real estate investors), we examine some of the key economic considerations that investors should bear in mind when considering selling down interests and forming a joint venture (JV) involving Asian real estate: (i) funding, (ii) distributions and waterfalls and (iii) exit mechanisms. In case you missed it, the first article in the series 'Improving liquidity for Asian real estate investors - Part 1' where we discussed some of the other key JV considerations for Asian real estate investors (e.g. structure, governance and control, conflict of interests and deadlock) is available for you to read.

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FDI Regulation in the US, UK, France & Germany

The regulation of foreign direct investment (“FDI”) has become an increasingly important feature of the regulatory landscape for investors. Globally, there is a trend towards greater FDI restrictions although the degree and nature of regulation varies significantly across jurisdictions. In the below we highlight key aspects of FDI regulation in the United States (“US”), United Kingdom (“UK”), France and Germany. Contents Types of deals reviewed in the US, UK, France and Germany Notification process in the US, UK, France and Germany Sanctions for non-compliance in the US, UK, France and Germany Recent trends and developments in the US, UK, France and Germany Other points for investors to consider in the US, UK, France and Germany

Insights

Mar 23, 2023

Improving liquidity for Asian real estate investors - Part 1

Three years after the outbreak of COVID-19, restrictions have finally eased in Asia. However, investors in the region are still feeling its effects as well as headwinds caused by higher interest rates, rising inflation, supply chain constraints and tightening labour markets – not to mention the potential impact on the broader banking system of the recent failures of Silicon Valley Bank and Signature Bank in the US. These are challenging times and Asian real estate investors have certainly not been immune to these challenges. Investors in many locations (including Asia) are experiencing property market slumps partly driven by unfavourable revaluations by lenders and banks of mortgaged properties and the calling in of loans or the anticipated calling in of loans. This is a time when property

owners may need to consider ways to de-risk their investments and to improve liquidity by divesting (wholly or partly) of their real estat...