



## ANDREW HART

Partner  
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## BIOGRAPHY

Andrew Hart is a Partner in BCLP's Corporate Transactions team advising on various domestic and cross-border transactional matters including: mergers and acquisitions; joint ventures; private equity; complex multi-jurisdictional carve-out transactions; and issues of equity. He has significant experience in a number of heavily regulated sectors including financial services, global communications services and defence.

He has a strong background working with US corporate clients in connection with their UK and EU M&A activities.

Andrew is qualified in England & Wales and Western Australia, where he spent two years at one of the big six Australian law firms.

## AREAS OF FOCUS

- Insurance: Corporate & Transactional

## PROFESSIONAL AFFILIATIONS

- Associate (ACSI) member of the Chartered Institute for Securities and Investments in London.

## COMMITTEE CONTENT

- Recruiting Committee

## QUOTES

*'Andrew Hart is a standout partner who is always available, approachable, and practical. He provides technical expertise and excellent support to his clients in deals. Andrew is very experienced at leading deals and working through problematic issues with a sensible and collaborative attitude. He builds great relationships with his clients and his own BCLP team members, which is clear in the way he is respected and valued by his own associates. Working with Andrew is always a pleasure as you know you are in a safe pair of hands to get a deal done!'* - The Legal 500

## ADMISSIONS

- Western Australia
- England and Wales

## EDUCATION

University of Leicester, LL.B., Honours, 2001

## RELATED CAPABILITIES

- M&A & Corporate Finance
- Energy Transition

- Sports, Media & Entertainment Litigation
- Collegiate Sports
- Retail & Consumer Products
- Real Estate
- Commercial Transactions
- Financial Institutions
- Strategic Alternatives & Corporate Reorganization
- UK Public Company
- Corporate

## EXPERIENCE

- **Vantiva**, a French company listed on Euronext Paris, with the sale of its Supply Chain Solutions business to funds managed by Variant Equity Advisors;
- **Société BIC S.A. (EPA:BB) (BIC)** on its €200 million acquisition of Tangle Teezer, a British company globally recognized for its vibrant, ergonomic detangling tools;
- **BGC Group, Inc.** with the sale of Capitalab business, a leader in Rates Portfolio Compression and Margin Optimization, to Capitolis UK Limited;
- **ESCO Technologies Inc.** with its agreement to acquire the Signature Management & Power business (a sole source supplier for US & UK and Naval Defence Markets) of Ultra Maritime for a purchase price of \$550 million;
- A subsidiary of **The Foschini Group** with its acquisition of the entire share capital of White Stuff Group Limited;
- **Lumen Technologies**, on the sale of its EMEA business for US\$1.8 billion to Colt Technology;
- **Newmark Group, Inc.**, a US commercial real estate advisory and services firm listed on the NASDAQ on its acquisitions of (i) Gerald Eve LLP, a UK real estate advisory firm which operates from nine UK offices across multiple business lines and property types; and (ii) Harper Dennis Hobbs Holdings Limited, a market-leading real estate advisory firm based in London, in December 2019;
- **BGC Group**, on the sale of its insurance broking division to The Ardonagh Group Limited for an enterprise value of US\$500 million;

- **Esco Technologies Inc**, on its acquisition of MPE Limited, a manufacturer of EMC/EMP filters and capacitor products, primarily for the defense and energy sectors;
- **BGC Group**, in relation to its acquisitions of (i) Ed Broking Group Limited, an independent Lloyd's of London insurance broker and (ii) Tokio Marine Kiln Europe SA, a Belgium headquartered insurance services company owned by Tokio Marine Kiln;
- **Enterprise Rent-A-Car UK**, in connection with its acquisition of EMACS, the developers of an award-winning bodyshop management system; of CAPS Consortium Ltd, which promotes data standardisation throughout the car industry through the CAPS Service; and Bodyshop Management Solutions Ltd, which designs, develops and maintains software products and hosts the CAPS Service;
- **BGC Group**, on its acquisition of Algomi Limited, a software company that provides technology to bond market participants to improve their workflow and liquidity;
- The founder of **Boxpark**, the retail, hospitality and leisure company, on the investment by mid-market private equity firm LDC, the private equity arm of Lloyds Banking Group;
- **City Chic Collective Limited**, on its acquisition (and subsequent disposal), of assets comprising the longstanding UK-based women's plus sized clothing brand "Evans" from Evans Retail Limited (in administration);
- **Tattarang Group**, one of Australia's largest private investment groups, on its acquisition of R.M. Williams, an Australian footwear and clothing company; and
- **Wireless Telecom Group, Inc.**, (a leader in advanced wireless communications solutions) in connection with the acquisition of CommAgility Ltd (a developer of embedded signal processing and RF modules for 4G and 5G mobile network).

## RELATED INSIGHTS

News

Jan 15, 2025

**BCLP advises Vantiva in the sale of its Supply Chain Solutions business to Variant Equity Advisors**

News

Dec 16, 2024

**BCLP Advises Société BIC S.A. (EPA:BB) (BIC) on its €200 Million Acquisition of Tangle Teezer**

News

Dec 12, 2024

**BCLP advises BGC Group with the sale of Rates Compression business Capitalab**

News

Nov 25, 2024

**BCLP advises The Foschini Group with its acquisition of White Stuff**

News

Aug 29, 2024

**BCLP advises Wourth Group Limited on the acquisition of Peter Hahn GmbH**

News

9 May 2024

**UK and US M&A Documentation: Divided by a common language**

News

4 March 2024

**Andrew Hart authored article carve-out transactions: using M&A solutions to unlock value featured in PLC Magazine**

News

Nov 07, 2022

**BCLP advises Lumen Technologies on proposed sale of EMEA business for \$1.8 billion**

Insights

Nov 09, 2021

**What's behind the rise in UK M&A litigation?**