



RICHARD SHAW

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BIOGRAPHY

Richard is the Co-Team Leader for Technology & Commercial Transactions in London. He advises on a broad range of strategic commercial and outsourcing contracts. He has extensive experience in the retail/consumer products, automotive and financial services sectors, particularly in advising on product distribution, manufacturing, franchising, concession and white labelling arrangements.

Richard is recognised as a leading individual by Legal 500 and is ranked by Chambers. He is also a member of the City of London Law Society Commercial Law Committee.

CLIENT STORY

Getting vertiport pioneer Skyports off the ground in Dubai

London based start-up Skyports Infrastructure has announced its pioneering 'vertiport' operations in Dubai in collaboration with Dubai's Road and Transport Authority (RTA) and electric air taxi provider, Joby Aviation.

ADMISSIONS

- England and Wales

RELATED PRACTICE AREAS

- Commercial Contracts
- Retail & Consumer Products
- Regulatory Franchising
- Food & Agribusiness
- Franchising
- Outsourcing
- Technology Transactions
- Corporate
- Corporate Carve-Outs & Transitions

EXPERIENCE

Richard has experience advising:

- **Carrefour** in relation to its long-term franchise arrangement with Electra Consumer Products and its subsidiary Yenot Bitan, which operates more than 150 supermarkets in Israel. The partnership will see Yenot Bitan's existing stores and online channels converted to the Carrefour brand. Richard also advised on the long-term supply agreement under which Carrefour will supply Yenot Bitan with Carrefour private label products and other Carrefour sourced products and the licence under which Yenot Bitan is authorised to manufacture Carrefour branded products in Israel for sale in its stores and online channels;
- **Tnuva**, the largest food producer in Israel, on the grant to the Migros Group (Migros), the largest food retailer in Switzerland, of a licence for the use of Tnuva's know-how and technology for the production of soy-based milk substitutes;

- **Estee Lauder** on its distribution arrangements for its Aveda brand of beauty products in the Republic of Ireland; and
- **Tesco** on the installation of an electric vehicle charging network, under which nearly 2,500 chargers will be installed at Tesco stores across the UK and on its sponsorship arrangements in respect of the chargers with Volkswagen, which will allow for various strategic and joint initiatives between Tesco and Volkswagen during the lifetime of the sponsorship.

RELATED INSIGHTS

Insights

Mar 26, 2024

Digital Speaks - Don't Gamble on Your Consumer T&Cs

News

Mar 20, 2024

BCLP advises Skyports on global first passenger air taxi service launch

News

16 February 2024

BCLP assists Roadchef to appoint Phosters as UK-wide facilities manager

BCLP assists Roadchef on its appointment of Phosters as new facilities manager of Roadchef's entire UK-wide estate of roadside service stations.

News

Oct 19, 2023

Chambers UK Ranks BCLP in 41 practice areas and recognizes 74 lawyers

Awards

Oct 04, 2023

The Legal 500 UK ranks BCLP in 54 practice areas and recognizes 74 lawyers as "leading individuals"

Insights

May 09, 2023

The Digital Markets, Competition and Consumer Bill: Taking a closer look at the impact on subscription contracts

Insights

May 03, 2023

The Digital Markets, Competition and Consumer Bill: what's next for consumer rights in the UK?

On 25 April 2023, the UK Government unveiled its draft Digital Markets, Competition and Consumers Bill (the "Bill") with its stated aim to establish a modernised, pro-competitive regime for digital markets. The Bill aims to restrict

harmful, anti-competitive behaviour and to drive economic growth whilst ensuring high levels of consumer protection. This comes in the wake of major EU reforms covering the same ground (the Digital Markets Act, the Digital Content and Digital Services Directive and the Omnibus Directive, implementing the EU's New Deal for Consumers). In this article, we assess the impact of the draft Bill from a consumer protection perspective, focussing on the new rules for subscription contracts, the proposed clampdown on fake reviews and the enhanced enforcement powers of the CMA. Please see our related article "The UK Government's Digital Markets, Competition And Consumers Bill is Pu...

Insights

May 02, 2023

The UK Government's Digital Markets, Competition and Consumers Bill is published

On 25 April 2023, the UK Government published the long-awaited Digital Markets, Competition and Consumers Bill (the "Bill"). The legislative framework that will be provided for the Digital Markets Unit ("DMU") is arguably the most eye-catching feature of the Bill. However, it also contains hugely important changes to competition and consumer law that will have far-reaching impacts across the UK economy. This short article provides an overview of the key points arising from the Bill in its current form.

News

Jan 27, 2023

BCLP advises Dragonfly on its sale to FiscalNote Holdings, Inc.