# BCLP. Client Intelligent



## **RICHARD WERNER**

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### BIOGRAPHY

Richard advises on all types of corporate transactions, including public takeovers, private M&A, equity capital markets, joint ventures and venture capital investments. He also works with clients on group reorganisations and provides advice on corporate governance and all aspects of company law. While he works across a wide range of sectors, Richard has particular experience in real estate and financial services, as well as advising fast-growing companies and their investors. Richard also has an interest in cryptocurrency and blockchain and has advised on several innovative tokenisation transactions, as well as on other matters in the digital assets space.

England and Wales

#### **RELATED CAPABILITIES**

- M&A & Corporate Finance
- Private Equity
- Start-Up & Venture Capital Practice
- Infrastructure
- Corporate
- UK Public Company
- Cryptocurrency & Digital Assets
- Financial Institutions
- Energy Transition
- Healthcare & Life Sciences
- ESG Governance, Compliance and Reporting
- Renewables & Storage

### **EXPERIENCE**

- Advised LXi REIT on its £6.2 billion merger with LondonMetric Property to create the UK's fourth largest REIT.
- Advised Stifel Financial Corp. in connection with the UK aspects of its acquisition of Bryan, Garnier & Co., a leading independent full-service investment bank focused on European technology and healthcare companies.
- Advised Secure Income REIT on:
  - Its IPO and on a subsequent "re-IPO" and secondary placing of shares raising £282 million.
  - Two simultaneous acquisitions with an aggregate value of £436 million and an associated £315 million equity fundraise.
  - Its recommended £3.9 billion merger with LXi REIT.
- Advised MetaWin on the creation of a digital token giving the holder the rights to a Tesla
  Cybertruck, thought to be the first tokenisation of rights to a vehicle. MetaWin is a platform for

on-chain prize competitions and instant-win games.

- Acted for U+I Group on its recommended takeover by Landsec, valuing U+I at approximately £190 million.
- Advised Axiom European Financial Debt Fund on a scheme of reconstruction, under which AEFD was liquidated and shareholders were entitled to roll over their investment into an openended fund managed by the same investment manager, with the option to instead receive a cash distribution.
- Advised **HWSIL Realisation Fund** on the recommended cash offer by Cubitt Trade Holdings LLC, which valued HWSIL at approximately £80 million.
- Advised on the reorganisation of a property investment business spanning five jurisdictions and breaking new ground in its use of multiple Court-approved EU cross-border mergers.
- Advised Max Property on the sale of its entire investment portfolio to Blackstone for £448 million.

# **RELATED INSIGHTS**

News Jun 13, 2025 BCLP advised Dundee Precious Metals on cash and shares offer for Adriatic Metals

News Oct 31, 2024 Article on Public M&A in the real estate sector featured in PLC Magazine

News Sep 26, 2024 **Article on Secondary Listings in the UK featured in PLC Magazine** 

Insights Jun 17, 2024

#### London: The Optimum IPO Venue for Israeli Growth Companies

For the vast majority of Israeli and Israel-related companies considering an IPO, London should continue to be the venue of choice. London has greater access to capital and liquidity than the Tel Aviv Stock Exchange and lower barriers to entry than US markets, as well as greater opportunities for index inclusion. The common narrative in the media that valuations in US capital markets are superior does not fully reflect the reality. While some of the largest and most successful companies have achieved attractive valuations in the US[1], a US IPO is realistic only for the very largest Israeli private companies. Furthermore, for the vast majority that have chosen this route in

recent years, post-IPO share price performance has been extremely disappointing. Whilst the geopolitical situation for Israeli and Israel-related companies is currently challenging, we expect that, once the situation stabilises, there will be increasi...

#### Insights

18 January 2024

#### London: an attractive IPO venue for US mid-caps

While the British media is currently focussed on a small number of large-cap companies, formerly listed in London, choosing to move their listings to New York, there is another story which is not so well publicised. Many small and mid-cap US companies have been attracted to UK markets and have carried out successful IPOs in London. Since 2017, 91 companies from the Americas have joined the LSE, compared to only 23 companies going the other way. US businesses have particularly been drawn to AIM, LSE's growth market, which is a well-established and highly-respected market for growth companies.

#### News

11 January 2024

# BCLP is advising LXi REIT on a $\pm 6.2$ billion merger with LondonMetric Property to create the UK's fourth largest REIT

News Sep 04, 2023 BCLP advises Axiom European Financial Debt Fund on reconstruction scheme

News

Jun 22, 2023

# Free legal assistance is at hand to help those affected by the Windrush scandal apply for compensation

Insights May 30, 2023

#### Public takeovers in the UK real estate sector

BCLP has analysed all of the completed and ongoing public takeover transactions in the UK real estate sector since the beginning of 2019.[1]Deal activity during that period has been consistently strong, with 15 completed transactions and three currently ongoing.[2] Our analysis has identified two principal categories into which these transactions fall.