



## **BENJAMIN WHEELER**

**Associate Director**

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## **BIOGRAPHY**

Ben is a technology, commercial and outsourcing lawyer, with over 13 years of experience advising clients on all aspects of their technology and other commercial transactions.

Ben works with clients across a variety of industries and sectors, including telecommunications, financial services, FinTech/payment services, transport, utilities and real estate.

Ben's practice includes advising on technology and business processing outsourcing transactions, systems implementation and integration agreements, Software as a Service (SaaS) and other cloud arrangements, software licensing agreements and other IT and technology related transactions.

He also has considerable experience advising on other strategic and complex commercial transactions, including the commercial and operational aspects of corporate divestments and carve-outs, including transition/separation issues and ongoing commercial arrangements.

Ben has spent time on secondment to Lloyds Banking Group, where he worked in the Group Operations and Commercial Legal Team providing support on a wide range of the Bank's technology, outsourcing and other commercial arrangements.

## **AREAS OF FOCUS**

- Digital Transformation & Emerging Technology
- Software, Cloud Subscription & Systems Integration
- Outsourcing

## **CLIENT STORY**

Getting vertiport pioneer Skyports off the ground in Dubai

London based start-up Skyports Infrastructure has announced its pioneering 'vertiport' operations in Dubai in collaboration with Dubai's Road and Transport Authority (RTA) and electric air taxi provider, Joby Aviation.

## **ADMISSIONS**

- England and Wales

## **RELATED PRACTICE AREAS**

- Real Estate Sector
- Banking Sector
- Digital Transformation & Emerging Technology
- Payment Systems
- Software, Cloud Subscription & Systems Integration
- Data Center & Digital Infrastructure Team
- PropTech
- Outsourcing
- Commercial Contracts
- Technology Transactions
- Corporate
- Corporate Carve-Outs & Transitions

## EXPERIENCE

- **BT Group:** advised on:
  - a strategic digital and IT transformation project worth £1 billion, one of the largest IT outsourcing deals in 2022 to migrate the BT Group from its existing technology estate to a new state of the art digital infrastructure;
  - the carve out from BT and sale of non-core division, BT Fleet Solutions to, and a long term outsourcing arrangement to continue management of BT's own fleet for a confidential amount with, Aurelius Group, a pan-European investment group; and
  - the outsourcing of BT Group's logistics and supply chain division to GXO Logistics in a deal worth up to £1bn over 10 years.
- **A leading global end-to-end IT services company:** advised in relation to a highly strategic digitisation project, to migrate data to a public cloud infrastructure as a service solution, working in conjunction with Microsoft and AWS.
- **Retirement Advantage** (a leading life insurer and at-retirement specialist): advised on a strategic, complex life and pensions material outsourcing arrangement with Equiniti. Unusually for such projects, this also included the simultaneous outsourcing of Retirement Advantage's entire IT infrastructure and services and technology project services and activities to Equiniti, in a private cloud computing model.
- **Thames Water:** advised on a strategic deal for the provision of all IT services across the whole Thames Water estate worth £600-£800 million, involving a highly innovative "alliance" model to contract with a consortium of top tier suppliers including IBM and Accenture.
- **The Co-operative Bank Plc:** advised on the strategic outsourcing of the Bank's enterprise services to IBM on a significant IT separation programme from the rest of The Co-operative Group.

## RELATED INSIGHTS

News

Mar 20, 2024

**BCLP advises Skyports on global first passenger air taxi service launch**

Insights

Mar 08, 2024

## **What is FemTech and how can it meet the privacy needs of its users?**

In part one of our series "FemTech: how this growing industry can build trust, protect privacy and redress healthcare inequity... one app at a time", we take an introductory look at the industry, and offer some commercially-minded approaches to address users' privacy needs.

News

Jan 27, 2023

### **BCLP advises Dragonfly on its sale to FiscalNote Holdings, Inc.**

Awards

October 5, 2021

### **Legal 500 UK 2022**

Insights

13 July 2021

### **Cloud, Data Centre Sale-Leasebacks and the Pandemic – Accelerating Trends for UK and European Regulated Firms**

The COVID-19 pandemic has accelerated the two linked trends of financial institutions transferring their IT infrastructure to the cloud and selling their self-owned data centres in order to lease back only the reduced space and power they require. These transactions can be complex and there are key recurring legal features.