



ANDREY GOLTSBLAT

Partner
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BIOGRAPHY

- Most recently was the Country Managing Partner (Russia) of BCLP (formerly Goltsblat BLP in Russia), Andrey Goltsblat is Senior Partner, Private Client, M&A, Investment Projects.
- He is currently engaged with Western clients, helping strategize about how to address their operational, risk, and planning concerns with the developing legal frameworks and rapidly changing political and economic circumstances in Russia.
- He connects clients with advisors for on-the-ground needs and serves as a key resource for clients with complex questions requiring local insight and experience in Russia.
- Prior to becoming a commercial lawyer in 1993, for three years Andrey Goltsblat was Chief of Staff for the Constitutional Commission of the Russian Parliament and made a major

contribution to the drafting of the Russian Constitution.

- 20+ years' experience working primarily on: private clients, M&A, investments projects, restructuring and joint ventures, as well as counselling directors and senior management of domestic and overseas companies on investments and deal structuring in Russia and the CIS.
- Has a wealth of experience working as legal counsel to a number of Russian and foreign Fortune 500 companies and corporations.
- Representing clients within the Foreign Investment Advisory Council (FIAC) under the Russian Government.
- Working with clients from: Russia/CIS, USA, Canada, UK, Japan, China, Germany, France, the Netherlands, Sweden and many others.
- Clients include: Mars Inc., GE, Philips, Ecolab Group of Companies, Japan Bank for International Cooperation (JBIC), Danone, Kimberly-Clark, Guardian Industries, Kronospan, Saint-Gobain, Mitsubishi Motors Corporation, Nissan, Volkswagen Group, and Komatsu.
- Qualified with a PhD in Law in 1994.
- Awarded the medal of Federal Chamber of Attorneys of the Russian Federation "for services in support of human rights and liberties".
- For many years in a row, Andrey has been named Eminent Practitioner in Corporate / M&A by Chambers & Partners: *"Eminent practitioner Andrey Goltsblat has an impressive reputation in the Russian M&A market, advising significant clients on strategic and complex transactions and corporate matters."* (Chambers Global 2021), a Leading Lawyer and a member of Hall of Fame in Corporate / M&A by The Legal 500 and a Leading Lawyer in Financial & Corporate by IFLR1000, the Lawyer of the Year in Corporate Law by Best Lawyers 2013, and was recommended for government-led & internal investigations by the Global Investigation Review 100 2015. Andrey has also been selected by peers for inclusion in the Best Lawyers in Russia in the fields of Corporate Law, Mergers and Acquisitions, Real Estate Law, Trusts and Estates, according to the Best Lawyers in Russia 2009 – 2021 Editions.
- Professional Memberships include: IBA & ABA, Advisory Board of Best Lawyers.

ADMISSIONS

- England & Wales (Registered Foreign Lawyer)
- Russian Federation

RELATED PRACTICE AREAS

- M&A & Corporate Finance
- Insurance
- Private Equity
- Retail & Consumer Products
- Infrastructure
- Energy & Natural Resources
- Commercial Real Estate
- Corporate
- Finance
- Investigations
- Litigation & Dispute Resolution
- Regulation, Compliance & Advisory
- Asset Management
- InsureTech
- Insurance (Class Actions)
- Insurance Insolvency & Receiverships
- Hotels and Hospitality
- Insurance Regulatory
- Food & Agribusiness
- White Collar
- Private Client
- Real Estate
- Tax & Private Client

EXPERIENCE

- **Private Client:** Andrey Goltsblat has acted in a number of high-profile Private Client cases, some recent examples including: advising the **heirs of a high net worth individual (on the Forbes' 2018 list of the 200 richest Russian businessmen)** in an inheritance case involving various assets in Russia and abroad. The case was complicated by the need for the inherited assets to be distributed among the heirs under the will and the enforced heirs by law, as well as by the assets including shares and participation interests in Russian entities, over which fiduciary management was to be established; advising **a high net worth individual** on the Forbes list on establishing and operating a trust; advising **the UBO of Russia's biggest health**

clinic on succession and inheritance structuring and possible sale (partial sale) of the business, as well as relevant documents.

- **Some examples of compliance and sanctions-related work include:** advising a **major state bank** on all the US and EU sanctions; advising a **foreign state's embassy** in the Russian Federation on the US sanctions.
- **Mars Inc:** For over 20 years, continuous comprehensive support to Mars Inc. investment projects in different parts of Russia since the company entered the Russian market, including construction of nine plants in four Russian regions, major acquisitions (e.g., USD 23 bn. Wrigley acquisition, Royal Canin, Korkunov, etc.) and day-to-day legal issues.
- **Ecolab Group of Companies:** Legal support for negotiating, structuring and executing a joint venture for setting up the client's distribution network in Russia.
- **Legal support for over 600 real estate, construction and infrastructure projects in different regions of Russia over the last 10 years,** predominately for major multinational investors, including **Mars, Danone, Kimberly-Clark, Kronospan, Saint-Gobain and Lafarge**, as well as a number of Japanese and European car manufacturers (i.e., **Mitsubishi Motors Corporation, Nissan/Russia, Volkswagen Group, Komatsu**, etc.).
- **Guardian Industries:** Legal support to Guardian Industries on construction projects for two float glass plants in the Ryazan and Rostov Regions, which included: an EBRD lending facility for the project, the acquisition of land plots, re-categorization and change of permitted use of the land, construction, engineering infrastructure, environmental aspects, permission documentation, representation in state arbitration courts and public tenders.

RELATED INSIGHTS

Insights

Feb 13, 2024

English Court decides Covid-19 is a “catastrophe”

The English Court has, for the first time, considered the meaning of a “catastrophe”, as well as how Hours Clauses work in the context of non-damage business interruption losses claimed under two Property Catastrophe Excess of Loss Reinsurance Treaties. While the Covid-19 pandemic may feel like a distant memory to some, disputes about the recovery of Covid-19 losses continue to trouble many reinsureds and reinsurers. The two key issues considered by the Commercial Court in determining appeals from arbitration awards made in *Unipol Re v Covéa* and *Markel v Gen Re* may bring welcome, and valuable, guidance to those in the reinsurance industry debating these terms. Those underwriting or purchasing “catastrophe” covers may also want to carefully consider this judgment and whether the Court’s approach to the meaning of that word aligns with their coverage expectations.

News

Feb 16, 2023

Chambers Global 2023

News

Feb 18, 2022

Chambers Global 2022

Awards

Apr 16, 2021

Legal 500 EMEA 2021

Awards

Mar 26, 2021

Acritas Stars recognizes 55 BCLP lawyers for outstanding client service

Awards

Mar 19, 2021

Chambers Europe 2021

Awards

Feb 18, 2021

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Awards

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