



## **NOMITA NAIR**

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**Senior Consultant (Foreign Law)**

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## **BIOGRAPHY**

Nomita is highly experienced in international finance transactions, especially within the real estate and infrastructure sectors. Over the past nearly 20 years, Nomita has represented finance parties, project developers, government-linked entities and project participants on finance transactions throughout the world with a focus on the emerging markets. She has worked and lived in Asia, Europe, the Middle East and the US. Her experience also includes several commercial secondments to international finance institutions in London.

Nomita is admitted to the bar in Singapore and the State of New York and is qualified as a Solicitor in England & Wales.

## THE SUSTAINABILITY IMPERATIVE

### The Future of Real Estate Investment

We explore the sustainability challenge faced by the real estate sector, and examine the challenges and opportunities for investors and corporate occupiers

## SPOKEN LANGUAGES

- English

## ADMISSIONS

- England and Wales

New York

Singapore

## RELATED CAPABILITIES

- Sustainable Real Estate
- Energy Transition

## EXPERIENCE

- A **global asset manager** on the acquisition of a majority stake in a European distribution system operator.
- A **syndicate of lenders** on a reserve-based lending facility in Africa.
- A **US capital solutions provider** to finance a green energy portfolio in India.
- A **private US developer** on a hydro-power project in Africa.
- A **French multinational utility company** on a central utility plant in a North American university.
- An **international and regional consortium** on a tender for an over USD1bn mixed use and railway infrastructure project in Yangon.

- An **Asian listed company** on the over USD700,000 development and financing of a hotel and real estate development in Myanmar involving Asian Development Bank and International Finance Corporation.

## RELATED INSIGHTS

Insights

Nov 30, 2023

### **Scaling up sustainable real estate investment**

News

May 03, 2023

### **BCLP advises Ho Bee Land Limited on Scalpel Refinancing**

Insights

Apr 06, 2023

### **Green retrofits – considerations for “Greening” an asset**

Insights

Feb 21, 2023

### **From brown to green: financing real estate decarbonisation**

Across the real estate sector, the discussion has often focused on “green” development such as building carbon neutral real estate. Many traditional lenders have also focused their sustainability initiatives on financing renewable projects. Less attention has been given to develop specific energy efficiency solutions, activities which result in the “greening” of existing brown real estate assets. However, the market is shifting and in this article we explore the landscape of the financing options available to asset owners and managers to fund these types of energy efficiency projects with examples drawn from the US, UK, Singapore and Hong Kong SAR markets.

Insights

Jan 13, 2023

### **Greening Real Estate - understanding the Green Premium in Corporate Real Estate M&A**

In the first part of our series on Energy Efficiency, we looked at the backdrop and the various factors at play in relation to the target of achieving net-zero by 2050. In this article, we will explore how that backdrop is creating M&A and other transactional activities in the real estate sector, with a particular look at the green premium and how it can present opportunities for investors. We also explore how asset owners can leverage on environmental, technological and energy solutions to harness this green premium.

Insights

Dec 15, 2022

### **Greening Real Estate – Where are we now?**

Against the ambitious backdrop set by the Paris Climate Agreement to reach net-0 by 2050, there is a clear drive by corporations to move forward on their environmental, social and governance (ESG) or sustainability agendas. As approximately 40 percent of all global emissions are contributed by buildings and construction, the importance of how real estate (both construction of new developments and, perhaps more critically, existing buildings) can be greened is key to meeting these goals. Coupled with the current global energy crisis, greening real estate and

renewable energy options have never been more relevant. This article will look at where the market is in relation to the push for greener real estate and what opportunities or risks are likely to arise. Over the next few articles, we will share our insights about M&A in the green space; green financing and green retrofits in key jurisdictions such as the United Kingdom and A...

Insights

Oct 12, 2022

### **A research study on new ways of working for lawyers, 'NICEC Journal'**

Senior Consultant Nomita Nair authored a research article published in the October issue of the National Institute for Career Education and Counselling (NICEC ) Journal. Nomita, who is both a finance lawyer and an accredited career coach, draws on the developing concept of 'career crafting' to explore the emergence of new ways of working in the legal industry. Highly relevant to flexible ways of work emerging post-COVID-19, her award-winning research analyses how lawyers reconcile different attitudes towards their non-traditional working lives in a broader social context.

Awards

Sep 15, 2022

### **BCLP Named 'Energy and Resources Law Firm of the Year' at ALB Hong Kong Law Awards 2022**