

COMMERCIAL REAL ESTATE

OVERVIEW

The real estate lawyers at BCLP bring a multidisciplinary approach to the unique challenges faced by clients in the real estate industry. We partner with clients and work as a collaborative team to find solutions to the sophisticated legal and business issues associated with complex commercial real estate transactions.

We have significant experience negotiating from both sides of the table, involving virtually every asset class including office, multifamily/built to rent, hospitality, retail, industrial and mixed-use properties. We are adept at handling all types of transactions, large and small, including the structuring and negotiation of sophisticated joint ventures and project financing.

Our extensive track record, combined with broad industry knowledge, gives us valuable insights into the needs of our clients, helping us identify and create optimum deal structures that minimize risk and maximize return. The depth and geographic reach of our group makes BCLP an ideal choice when it comes to taking your commercial real estate project from concept to reality. We regularly assist clients with all their real estate needs including:

- Acquisition and disposition transactions
- Lease negotiations
- Equity and debt investments
- Development projects
- Joint venture arrangements
- Construction projects
- Management and operational needs
- REIT acquisitions
- Financing transactions
- Zoning and land use planning

- Mortgage and mezzanine loans
- Project finance and municipal incentives

MEET THE TEAM



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RELATED PRACTICE AREAS

- Real Estate Finance
- Real Estate Tax
- Construction Disputes
- Real Estate Sector
- Build to Rent/Multifamily
- Corporate Occupiers & Tenants
- Real Estate Healthcare
- Hotels and Hospitality
- Logistics & Industrial
- Real Estate Retail
- Redevelopment
- Student Accommodation
- Asset Management

EXPERIENCE

€450 MILLION ACQUISITION OF A LOGISTICS PORTFOLIO WITH 30+ PROPERTIES

Location: Germany and Netherlands

Acted for a group of institutional investors on a complex joint venture with the Garbe Group for the acquisition of 34 industrial logistics properties located throughout Germany and the Netherlands for €450 million. The deal was widely reported to be the most complex industrial real estate transaction in Germany of 2016.

DEVELOPMENT AND FINANCING FOR ONE OF THE LARGEST HOTEL AND CASINO COMPLEXES IN THE US

Location: US, Oklahoma

Advised a real estate opportunity fund in a joint venture on the development of a 400-room hotel in Oklahoma and the related financing for the expansion of an adjacent gaming facility operated by a federal Indian tribe, which is now one of the largest casino complexes in the US.

AED500 MILLION ACQUISITION AND DEVELOPMENT IN ABU DHABI

Location: UAE

Advised in relation to the AED500 million acquisition and development of two plots of land at Al Raha Beach, Abu Dhabi, as residential and commercial towers.

ALL REAL ESTATE MATTERS FOR ONE OF THE LARGEST MULTIFAMILY REITS IN THE US

Location: US, Nationwide

Represent AIMCO, one of the largest multifamily REITs in the US, as lead counsel in connection with the acquisition, disposition, new construction development and rehabilitation of multifamily residential apartment complexes throughout the country.

TROPHY ASSET ACQUISITION IN BERLIN

Location: Germany, Berlin

Advising Allianz Real Estate on the purchase of the office building Stettiner Carré in Berlin from Global Asset Capital for €210 million.

ACQUISITION AND FINANCING OF 14 SKI RESORTS ACROSS NORTH AMERICA, THE LARGEST IN HISTORY

Location: US and Canada

Represent a New York-based private equity fund and its affiliates in connection with various real estate transactions, including sophisticated joint venture arrangements, equity and debt investments, developments, sales, financings and restructurings. We have closed approximately 25 transactions for this client in the past year alone covering many asset classes, such as residential, hotel, office, retail, healthcare and gaming – the highest profile being the acquisition and financing of a portfolio of 14 ski resorts across the US and Canada, the largest single ski resort transaction in the history of the sport.

ADVISING MULTI-NATIONAL ORGANISATIONS ON THEIR HQ OFFICE LEASES

Location: Nationwide

We advise Toyota Bank, Procter & Gamble, Motorola, Alfa Bank, Saint-Gobain, Kimberly-Clark, Philips, Volkswagen, and many others on national HQ office leases.

\$4.9 BILLION ATLANTIC YARDS PROJECT, FUTURE HOME OF THE NEW JERSEY NETS BASKETBALL TEAM

Location: US, New York

We represent the Empire State Development Corporation in connection with the environmental review and other public approvals for the \$4.9 billion Atlantic Yards Project, which will include an 18,000 seat arena (the future home of the New Jersey Nets basketball team) and 16 other residential and commercial buildings comprising 7 million sq ft of development on a 22-acre site in Brooklyn, New York.

1.8 MILLION SQ. FT REDEVELOPMENT OF BIRMINGHAM TOWN CENTRE

Location: UK, Birmingham

Advising on the Paradise Circus regeneration scheme, comprising 1.8 million sq ft of offices, commercial, civic, retail, leisure and hotel space. We advised Hermes on the formation of the initial joint venture between Hermes and Birmingham City Council, and subsequently the joint venture between Hermes and Canada Pension Plan Investment Board. We have also advised on construction matters, tax in relation to the joint venture, discrete planning issues, and pre-lets.

DEVELOPMENT AND FINANCING FOR ONE OF THE LARGEST SOLAR PROJECTS IN THE US

Location: US, California

Represent Sempra Energy, an American natural gas utilities holding company based in San Diego, California, in connection with the Mesquite Solar project (one of the largest such projects in the US), including the development of new Phases 4 and 5, U.S. Department of Energy financing issues, and Federal Energy Regulatory Commission approvals. The deal value will be approximately \$2 billion upon completion of all five phases of the project.

ACQUISITION OF FASHION PROPERTIES IN CALIFORNIA

Location: US, California

Represented a New York-based real estate investment firm as buyer/developer in connection with the acquisition of two adjacent retail properties in Santa Monica, CA, currently occupied by a world famous fashion retailer.

WEMBLEY PARK'S £3 BILLION REGENERATION

Location: UK, London

We have advised Quintain on the development of their large mixed use development at Wembley for many years, advising on joint ventures, acquisitions, disposals, development and investment leases, housing, planning, development, contracts, property finance, infrastructure and regeneration, company, intellectual property and taxation. We are currently advising Quintain subsidiary, Tipi, on the build-to-rent aspects of the development.

US REAL ESTATE COUNSEL TO FORTUNE 500 COMPANY

Location: US, Nationwide

Advise a Fortune 500 manufacturer of electronic and electrical equipment on various acquisitions, disposals, development and leasing transactions involving facilities throughout the US.

ADVISING UK'S LEADING STUDENT ACCOMMODATION PROVIDER

Location: UK, Nationwide

We advise Unite Students, who have over 50,000 beds across 28 UK cities, on financings, acquisitions and disposals relating to their large scale student accommodation portfolio.

RELATED INSIGHTS

News

Apr 28, 2025

BCLP advises Victory Group on its acquisition of 103 – 105 Jermyn Street, London

Awards

Apr 03, 2025

BCLP Managing Partner Heather Boelens Named to ColoradoBiz 2025 Power List

News

Mar 31, 2025

BCLP advise GPE on acquisition of West End HQ development opportunity

News

Mar 18, 2025

BCLP Advises on Financing of Solar Projects for CIBC

News

Jan 29, 2025

BCLP Partner Lawyer Featured in Commercial Real Estate Finance Council Women's Spotlight

News

Jan 28, 2025

BCLP Los Angeles Managing Partner Named a Leader of Influence by the Los Angeles Business Journal

News

Jan 27, 2025

Top Real Estate Lawyer Brings Big-Picture Vision to BCLP

Insights

Jan 08, 2025

Energy Performance of Buildings regime - MHCLG and DESNZ set out ambitious targets in a new consultation building on the previous MEES consultations

The UK government has launched a consultation to reform the Energy Performance of Buildings (EPB) regime, a crucial step towards achieving the nation's ambitious net-zero targets by 2050. This extensive consultation, which runs until 26 February 2025, seeks to gather input on several key areas of the EPB framework. Here, we delve into the background leading up to this consultation, the key areas being consulted on, and likely next steps.

Insights

Dec 19, 2024

Briefcase 2024 Quarter 4: Key Real Estate Cases and Updates