

INDONESIA

OUR IN-DEPTH KNOWLEDGE, TRANSACTIONAL EXPERIENCE AND NETWORKS IN INDONESIA SET US APART AS TRUSTED LEGAL ADVISORS TO GUIDE YOU THROUGH YOUR CROSS BORDER LEGAL ISSUES.

Indonesia is the largest economy in Southeast Asia. With a strong domestic market and abundant natural resources, Indonesia's growth outlook is robust and sustainable.

While Indonesia welcomes foreign investment in many sectors, investors must be aware of the often complex regulatory regime, cultural and political subtleties and business environment. These factors must be fully understood and carefully navigated when doing business locally.

We have established close working relationships with local law firms and working together, we provide a seamless and integrated solution to our clients, covering the various aspects of both international and domestic laws. We also support our clients' investment strategies into the US, UK, Europe and the Middle East with the support of our offices across 30 locations globally.

Our commitment to you:

- Efficient, cost-effective and seamless Indonesian and cross-border transactional, corporate and dispute resolution advice.
- Leading team, which has personally led over US\$2 billion of cross-border financing and commercial transactions involving Indonesia in recent years.
- Deep local knowledge combined with access to an extensive global network of specialists.
- Practical legal solutions to deliver complex, high-profile projects across Real Estate and Infrastructure, Corporate and Finance Transactions and Litigation & Investigations with key focus in the following practice areas:
 - Banking
 - Construction, engineering and procurement
 - Data Centres and Digital infrastructure

- Energy & Natural Resources
- Healthcare
- Hotels & Hospitality
- Infrastructure

Our key experience:

- Advised on the joint development of hybrid gas-fired power solutions and scatter projects in Indonesia.
- Advised a leading Korean contractor on their onshore and offshore FIDIC EPC contracts for a coal terminal in Indonesia.
- Acting as co-international counsel and Indonesian counsel to the developer of Indonesia energy projects such as LNG and biomass projects, under a UK Export Finance supported credit facility involving a British multinational bank.
- Advising an American manufacturer on the Indonesian aspects of the agreement to combine BASF's paper and water chemicals business with the manufacturer to jointly create a customer-focused global specialty chemicals company.
- Advising a private equity fund on development and operational agreement issues in relation to a Bali luxury villa project.
- Advising a Chinese investor on its plan to acquire a group of luxury resorts in Indonesia.
- Advising a Chinese developer in their establishment of an Indonesian data centre company.
- Provided regulatory advice to a Japanese infrastructure investment fund on transit-oriented development regulations and projects in Indonesia.

MEET THE TEAM



Andrew MacGeoch

Partner and Head of Asia Real Estate & Infrastructure Group and Global Co-Head of Hospitality & Leisure Group, Singapore / Hong Kong SAR

andrew.macgeoch@bclplaw.com

[+65 6571 6625](tel:+6565716625)

RELATED INSIGHTS

Insights

Oct 05, 2021

Indonesia in Focus Newsletter- September edition

Insights

Jul 28, 2021

Indonesia in Focus Newsletter- July edition

Insights

May 25, 2021

Indonesia in Focus Newsletter - May edition

Insights

Mar 18, 2021

Indonesia in Focus newsletter - March edition

Insights

May 14, 2020

Indonesia and Renewables: Old BOOTS Make Way For New Shoes?

Insights

Apr 07, 2020

Thoughts for When the Lights Come Back On

As we all scramble to adapt to ever changing business conditions brought on by the Covid-19 pandemic, one industry which has been overwhelmingly impacted is the hotel industry. Worldwide, hotels have been forced to close as part of mandated “lockdown” situations. Business travel and tourism has been extinguished. The few hotels which remain open have found themselves with no customers left to perform for and global hotel occupancy is now running in single digits. Dealing with the daily challenges brought about by the COVID-19 pandemic is itself enough but it is also time to start thinking about how to address those legal and commercial issues which are relevant for when the lights come back on for the hotel sector. We set out below some initial thoughts, which every hotel owner and operator no doubt can supplement with their own unique circumstances.

