



IAN M. WEISKOPF

Partner

New York

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BIOGRAPHY

Ian Weiskopf has extensive experience representing real estate opportunity funds, operators and developers. He has a broad base of knowledge in leading complex joint venture transactions covering varied asset classes.

Ian represents numerous clients in the real estate private equity industry who consider him their trusted advisor from the inception of a transaction to its conclusion. He works with a committed team of lawyers that practice in this space all day, every day to bring an unparalleled level of service and sophistication to their clients.

As a seasoned member of the U.S. real estate practice, Ian helps manage a dynamic team representing clients in all facets of their legal needs. Ian's career has continually evolved, having

spent the early part as a corporate generalist. This background provides Ian with a unique and varied skill set which has proven to be a valuable resource for his clients.

CIVIC INVOLVEMENT & HONORS

- New York Rising Star, 2013

COMMITTEE CONTENT

Firm Governing Board

ADMISSIONS

- New York, 2003

EDUCATION

- Benjamin N. Cardozo School of Law, J.D., 2002
- Cornell University, B.S., 1999

RELATED CAPABILITIES

- Real Estate
- AdTech
- PropTech
- Commercial Real Estate

EXPERIENCE

- A real estate opportunity fund in the acquisition of 51 hotels located in 21 states through a joint venture with the then borrower/operator to purchase the defaulted mortgage loan on the portfolio and the simultaneous acquisition of title to each of the hotels through a deed-in-lieu of foreclosure process established under an existing settlement agreement

- A real estate opportunity fund in the acquisition of an office building in Irvine, California involving a joint venture with an operating partner, the modification of the existing mortgage loan and coordination with and among the seller, receiver, special servicer and mezzanine lender
- A real estate opportunity fund in the acquisition of a retail shopping center in Malibu, California involving a joint venture with an operating partner and an acquisition loan
- Acquisition by a publicly traded bookseller of a digital rights manager
- Acquisition by a publicly traded bookseller of an online book platform
- Acquisition by a publicly traded video game retailer of an online video game platform
- A publicly traded manufacturer of consumer goods packaging products in a \$175 million “modified Dutch auction” issuer tender offer and purchase of common stock for an additional \$72 million from its two largest stockholders pursuant to a separate stock purchase agreement entered into in connection therewith
- The purchaser of a mortgage loan secured by an office building in Auburn Hills, Michigan
- A real estate opportunity fund in a joint venture for the development of a major hotel and gaming complex in Atlantic City, New Jersey
- A real estate opportunity fund in a joint venture for the development of a 400-room hotel in Oklahoma and providing the related financing for the expansion of an adjacent gaming facility operated by a federal Indian tribe - which is now one of the largest casino complexes in the United States
- Investor in common stock private placement offering (PIPE transaction) by a clean technology company
- Issuer in convertible debt private placement offering (PIPE transaction) by a software and service provider
- Investment bank in common stock private placement offering (PIPE transaction) by an engineered lifting solutions company
- Investment bank in preferred stock private placement offering (PIPE transaction) by a marketing and technology solutions company

RESOURCES

SPEAKING ENGAGEMENTS

- Panelist, "Joint Venture Best Practices for Operating Agreements, Structures & Beyond," 17th Annual Forum on U.S. Real Estate Opportunity & Private Fund Investing, June 13, 2016, New York, NY

RELATED INSIGHTS

Insights

Mar 22, 2024

European distressed real estate – how will it play out this time?

News

May 20, 2020

Weiskopf in 'Law360' for Charity Efforts

News

Jan 08, 2020

BCLP Announces Election of New Board Members and Other Leadership Changes